
File ID: 2026-00866

5/5/2026

[Contract Supplement] Fleet Police Motorcycle Purchases [Published for 10-Day Review 04/24/2026]

File ID: 2026-00866

Location: Citywide

Recommendation: Pass a **Motion** authorizing the City Manager or designee to execute Supplement Contract No. 4 to Contract No. 2022-0438 with Long Beach BMW Motorcycles for the purchase of fleet Police motorcycles, increasing the amount of the contract by \$515,000 for a revised total contract not-to-exceed amount of \$1,000,000 and extending the contract term to May 9, 2027.

Contact: Stacey Chatman, Program Specialist, (916) 808-6711, schatman@cityofsacramento.org; Alison Kerstetter, Fleet Manager, (916) 808-1163, akerstetter@cityofsacramento.org; Department of Public Works

Presenter: None

Attachments:

- 1-Description/Analysis
- 2-Supplement Contract No. 4

Description/Analysis

Issue Detail: The Department of Public Works, Fleet Management Division, procures vehicles to meet annual replacement schedules and to fulfill new unit requests approved through the City's budget process. When fleet units reach the end of their useful life, they are identified and budgeted for replacement with department and City Council approval. While we continue to proactively evaluate fleet needs and ensure operational readiness, no funding has been identified and no unit replacements are being initiated at this time.

To streamline operations and reduce maintenance downtime, the Fleet Management Division has standardized the Police motorcycle fleet with BMW motorcycle products. On May 10, 2022, City Council approved a contract with Long Beach BMW Motorcycles as a result of Bid B22153311006 (File ID 2022-00848). To continue purchasing vehicles under this contract and maintain timely replacement of critical fleet units, additional contract expenditure authority is required.

Policy Considerations: The recommendations in this report are in accordance with Sacramento City Code Section 3.56.090, which states that all contracts involving an expenditure of \$250,000 or more require approval by City Council, and Section 4.04.20 which requires additional posting time for labor agreements and agreements greater than \$1 million. This item was published for 10-Day review in compliance with City Code.

Economic Impacts: None.

Environmental Considerations:

California Environmental Quality Act (CEQA): No environmental review is necessary because the recommendations in this report involve the purchase of vehicles and are not considered to be a project in accordance with Section 15378(b)(2) of the California Environmental Quality Act guidelines.

Sustainability:

All purchases of new and replacement fleet assets are made in alignment with the City's updated Fleet Sustainability Policy adopted by the City Council on December 12, 2017 (Resolution No. 2017-0478) and comply with California Air Resources Board requirements. While the City prioritizes zero-emission vehicles whenever feasible, there are currently no zero-emission motorcycle models that meet Police pursuit standards or operational needs.

Commission/Committee Action: None.

Rationale for Recommendation: The Fleet Management Division issued a Request for Bid on March 18, 2022, to secure a vendor for the purchase of BMW police motorcycles in accordance with City Code Chapter 3.56. Only one bid was received, and that bid was determined to be both responsive and responsible; therefore, the contract was awarded to Long Beach BMW Motorcycles.

Executing the supplemental agreement to this contract ensures reliable purchasing availability during ongoing challenges in vehicle production and supply chain delays. In addition, the contract supports the division's long-term fleet standardization strategy, which prioritizes consistency and operational efficiency across vehicle types, including alignment with the division's objective of standardizing the Police Motorcycle fleet with BMW products where applicable.

Financial Considerations: This supplemental contract proposes adding an additional \$515,000 with a new contract not-to-exceed amount of \$1 million. Potential purchases for this supplemental contract will be made by the Department of Public Works Fiscal Year (FY) 2025/26 operating budget (Fleet Fund, Fund 6501) and charged to the appropriate multi-year operating projects (MYOPs) when procured. Sufficient funding currently exists in the Department's FY2025/26 operating budget and the MYOP projects and is anticipated for FY25/26. No purchases will be authorized unless an available budget exists.

Local Business Enterprise (LBE): Long Beach BMW Motorcycles is not an LBE. Goods contracts over \$250,000 do not have a minimum LBE requirement.

Background: On May 10, 2022, the City received approval to enter Contract 2022-0438 (Council File ID 2022-00848) with Long Beach BMW Motorcycles, sourced through the request for bid process, solicitation B22153311006. The contract was initiated with a not-to-exceed amount of \$485,000 for a one-year term with four optional one-year extensions. Since approval, the contract has only been amended for extension of terms, adopting option years as follows:

- Supplemental Contract 1 (June 20, 2023): Extended through 2024.
- Supplemental Contract 2 (February 23, 2024): Extended through 2025.
- Supplemental Contract 3 (January 29, 2025): Extended through 2026.

Proposed Supplemental Contract 4 would increase the not-to-exceed amount to \$1,000,000 and extend the contract through the remaining term ending May 9, 2027.

Contract Routing Sheet

Payment / Performance Bond Only

General Routing Information

Department: Public Works Department

Contract Coordinator: Julie Baldovino Email: jbaldo@cityofsacramento.org

Effective Date: 05/10/2022 Expiration Date: 05/09/2027

Grant/Project Name: _____

Other Party: Long Beach BMW Motorcycles

Original Not to Exceed Amount: \$ 485,000.00

Assessor's Parcel Number(s): _____

Project Number: _____ Bid/RFP/RFP#: B22153311006

Supplements/Addendums/Change Orders

Adjusted Amount of this Change (+/-): \$ 515,000.00 New Not to Exceed Amount: \$ 1,000,000.00

Change In Scope: Yes

Original Contract Number: 2022-0438 Supplement Number: 04

Council Approval

Original Meeting Date: 5/10/22 Council File ID: 2022-00848

Supplement Meeting Date: 5/5/26 Council File ID: 2026-00866

Processing Information

- Clerk's Office to Mail for Recording
- Return to Dept for Other Party Signature
- Real Estate
- Return to Dept for Recording
- Construction Related
- Additional Originals Attached – Return to Dept.

Add notes/instructions, including any other contract or council file ID numbers related to this agreement:

Signing Authority - Department Directors up to \$100K; \$100K - \$250K City Manager or Assistant City Manager; \$250K+ Council Approval & Council Appointee or designee.

Department Review and Routing

AB 339 Review Confirmation (if needed) AB 339 Review not needed as this is procurement of goods

Sign _____

Sign _____

Sign _____

Sign _____

Sign _____

CITY OF SACRAMENTO

**CONTRACT AMENDMENT
CHANGE IN SCOPE AND NOT-TO-EXCEED AMOUNT**

The City of Sacramento (“City”) and **Long Beach BMW Motorcycles** (“Contractor”), as parties to that certain contract designated as Contract Number **2022-0438**, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the “Contract”), hereby amend the Contract as follows:

1. The scope set forth in Exhibit A of the Contract is amended as follows:

Paragraph 3, “Time of Performance”, is hereby amended to extend time of performance through May 9, 2027.

2. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor’s fees and expenses is **increased** by **\$515,000**, and the Contract’s maximum not-to-exceed amount is amended as follows:

Contract’s original not-to-exceed amount:	\$ 485,000
Net change by previous amendments:	\$ 0
Not-to-exceed amount prior to this amendment:	\$ 485,000
Increase by this amendment:	\$ 515,000
New not-to exceed amount including all amendments:	\$1,000,000

3. Contractor agrees that the amount specified in section 2 above shall fully compensate Contractor under the Contract, as modified by this amendment, including any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, and costs associated with any changes and/or delays in schedules or in the delivery of other services by Contractor.
4. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

SUPPLEMENTAL CONTRACT

Approval Recommended By:

Project Manager

Approved By:

Charles Berthon

Charles Berthon (Apr 6, 2026 13:56:05 PDT)
Contractor

Approved By:

Ryan Moore, Assistant City Manager
City of Sacramento

Approved As To Form By:

Paul A. Gale

City Attorney

Attest:

City Clerk