
File ID: 2026-00492

3/3/2026

[Contract Amendment] No. 3: Shade Canopy Repair, Maintenance, and Replacement in City Parks

File ID: 2026-00492

Location: Citywide

Recommendation: Pass a **Motion:** 1) authorizing the City Manager or designee to execute Contract Amendment No. 3 to City Agreement No. PRC002821 with Goodwin-Cole Co., Inc. for shade canopy repair, maintenance, and replacement services to extend the contract through June 30, 2027, and increase the total not-to-exceed amount to \$688,126 over a five-year term; and 2) resetting the City Manager's or designee's authority to execute contract amendments.

Contact: Shawn C. Aylesworth, Park Maintenance Manager, (916) 808-4070, scaylesworth@cityofsacramento.org, Youth, Parks, and Community Enrichment Department

Presenter: None

Attachments:

1-Description/Analysis

2-Contract Amendment No. 3

Description/Analysis

Issue Detail: The Department of Youth, Parks, and Community Enrichment (YPCE) is responsible for the maintenance of the shade canopies within our park system. Shade canopy repair, maintenance, and replacement require the use of an outside contractor. YPCE's Park Maintenance Division does not have staff for these specialized services within City parks.

On June 11, 2024 (File ID:2024-00924), Council authorized the City Manager or designee to execute the contract (PRC002821) with Goodwin-Cole Company, Inc. for shade canopy repair, maintenance, and replacement in City parks, and on May 13, 2025 (File ID: 2025-00732), Council authorized Amendment No. 1. Contract Amendment No. 2 was also executed increasing the not-to-exceed amount to \$608,937, pursuant to the City Manager's authority.

Due to recent storm damage and normal wear and tear, YPCE is requesting authorization for the City Manager or designee to execute Contract Amendment No. 3, increasing the not-to-exceed amount by

an additional \$79,189, for a new not-to-exceed amount of \$688,126. Approving Contract Amendment No. 3 will allow continual repairs, maintenance, and replacements for shade canopies at City parks.

Policy Considerations: The recommendations in this report are in accordance with the provisions of the City Code Chapter 3.56 related to the purchase of services and supplies.

Economic Impacts: None

Environmental Considerations: The recommended action is categorically exempt from the California Environmental Quality Act (CEQA) under CEQA Guidelines section 15301 (Existing Facilities) because it relates to a contract for repair, maintenance, and replacement of existing public structures involving no expansion of existing or former use.

Sustainability: None.

Commission/Committee Action: None.

Rationale for Recommendation: In accordance with City Code 3.56, YPCE issued Invitation for Bid No. B24191311010 in April 2024 for shade canopy repair, maintenance, and replacement services in City parks. The City received two bid responses. The lowest responsive and responsible bidder was determined to be Goodwin-Cole Co., Inc.

Financial Considerations: The original contract for the period beginning July 1, 2024, had a not-to-exceed amount of \$354,598. Contract Amendment No.1 increased the not-to-exceed amount to \$597,694. Contract Amendment No. 2 increased the not-to-exceed amount to \$608,937. The proposed Contract Amendment No. 3 will increase the total contract by \$79,189, for a new not-to-exceed amount of \$688,126 over a five-year contract and will extend the term of the contract through June 30, 2027.

There is sufficient funding in YPCE's current annual operating budget for this amendment. Any further extensions of this contract are subject to funding availability in the adopted budget of the applicable fiscal year.

Local Business Enterprise (LBE): Goodwin-Cole Co., Inc. is an LBE.

CONTRACT #: PRC002821
CONTRACT NAME: **Shade Canopy Repair, Maintenance, and Replacement in City Parks**
AGREEMENT TERM: One Year (7/1/24 through 6/30/25)
AUTHORIZED RENEWALS: Four
DEPARTMENT/DIVISION: YPCE/Park Maintenance

PROJECT: N/A
NOT-TO-EXCEED AMOUNT: \$688,126
SOLICITATION: B24191311010
LBE (Y/N): Y
COUNCIL FILE ID: 2026-00492

CITY OF SACRAMENTO

**CONTRACT AMENDMENT
CHANGE IN SCOPE AND NOT-TO-EXCEED AMOUNT**

The City of Sacramento ("City") and **Goodwin-Cole, Inc.** ("Contractor"), as parties to that certain contract designated as Contract Number **PRC002821**, including any and all prior amendments modifying the contract (the contract and all amendments are hereafter collectively referred to as the "Contract"), hereby execute this **Amendment No. 3** to the Contract to amend its terms as follows:

1. The scope set forth in Exhibit A of the Contract is amended as follows:

Contract is extended through June 30, 2027.

Add \$79,189 for storm damage and routine repairs, maintenance, and replacements within city parks

2. The maximum not-to-exceed amount that is specified in the Contract for payment of Contractor's fees and expenses is **increased** by \$79,189, and the Contract's maximum not-to-exceed amount is amended as follows:

Contract's original not-to-exceed amount:	<u>\$ 354,598</u>
Net change by previous amendments:	<u>\$ 254,339</u>
Not-to-exceed amount prior to this amendment:	<u>\$ 608,937</u>
Increase by this amendment:	<u>\$ 79,189</u>
New not-to exceed amount including all amendments:	<u>\$ 688,126</u>

3. Contractor agrees that the amount specified in section 2 above shall fully compensate Contractor under the Contract, as modified by this amendment, including any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, and costs associated with any changes and/or delays in schedules or in the delivery of other services by Contractor.
4. Contractor warrants and represents that the person or persons executing this contract amendment on behalf of Contractor is duly authorized by Contractor to sign this amendment and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Contract shall remain in full force and effect, and Contractor shall perform as required under the Contract, as modified by this amendment.

[SIGNATURES ON FOLLOWING PAGE]

Annual Inspections and Maintenance

Park Name	Address	No of Canopies	Unit Price per Site	No of Maintenance Checks Annually	Total Annual Cost
Airfield Park	3828 Samuelson Way	2	\$780	2	\$1,560
Autumn Meadows Park	5674 Northborough Drive	1	\$1,250	2	\$2,500
Blackbird Park	3765 Hovnanian Drive	2	\$780	2	\$1,560
Burberry Park	2400 Burberry Way	2	\$780	2	\$1,560
California Lilac Park	1601 Club Center Drive	1	\$390	2	\$780
Cottonwood Park	1712 North Bend Drive	1	\$390	2	\$780
Dogwood Park	3075 Macon Drive	1	\$390	2	\$780
Elderberry Park	2850 Macon Drive	1	\$390	2	\$780
Golden Poppy Park	5765 Tres Pieza Drive	1	\$390	2	\$780
Hummingbird Park	3601 Duckhorn Drive	1	\$390	2	\$780
Kokomo Park	4901 Kokomo Drive	2	\$780	2	\$1,560
Linden Park	4001 Innovator Drive	1	\$390	2	\$780
Magnolia Park	251 Greg Thatch Circle	2	\$1,600	2	\$3,200
Meadows Park	1700 Terracina Drive	2	\$780	2	\$1,560
Natomas Community Park	1839 North Bend Drive	2	\$780	2	\$1,560
Natomas Regional Park	2501 New Market Drive	1	\$1,250	2	\$2,500
Northborough Park	5250 Northborough Drive	1	\$1,250	2	\$2,500
Northlake Park	5800 Littlestone Street	3	\$1,175	2	\$2,340
Peregrine Park	3031 Guadalajara Way	1	\$1,250	2	\$2,500
Quail Park	3401 Colchester Avenue	2	\$780	2	\$1,560
Red Tail Hawk Park	226 Orcutt Circle	2	\$780	2	\$1,560
Redbud Park	5201 Brookmere Way	2	\$780	2	\$1,560
Regency Park	5500 Honor Parkway	2	\$780	2	\$1,560
River View Park	501 Forastera Circle	1	\$390	2	\$780
Sparrow Park	4694 Westlake Parkway	2	\$780	2	\$1,560
Sundance Park	4742 Windsong Street	1	\$390	2	\$780
Swainson's Hawk Park	150 Lentini Way	2	\$780	2	\$1,560
Sycamore Park	5400 Banfield Drive	1	\$390	2	\$780
Tanzanite Park	2220 Tanzanite Avenue	1	\$1,250	2	\$2,500
Valley Oak Park	2780 Mabry Drive	2	\$1,600	2	\$3,200
West Hampton Park	5401 Westhampton Way	1	\$1,250	2	\$2,500
Westlake Park	4700 Westlake Parkway	2	\$1,600	2	\$3,200
Wild Rose Park	5200 Kankakee Drive	2	\$1,600	2	\$3,200
Witter Ranch Park	3795 Sainsbury Drive	2	\$780	2	\$1,560

Total Annual Cost: \$58,220

Services	Hourly Rate	Annual Service Estimated Hours	Total
Labor Cost for Emergency Services	\$ 250.00	20	\$ 5,000.00
Labor Cost for Repairs and Replacement Services	\$ 205.00	20	\$ 4,100.00

Other Services Cost: \$ 9,100.00

Original 1st Year Cost \$ 67,320.00

FY 25 Task Orders from Amendment No. 1

Park Name	Unit Price Per Site
Triangle Park	\$ 1,444.69
Triangle Park (Credit)	\$ (644.69)
Robertson Park	\$ 2,357.15
Chuckwagon Park	\$ 2,054.38
Mama Marks Park	\$ 2,265.75
N. Natomas Aquatic Center	\$ 3,961.25
South Side Parks	\$ 12,300.00
McClatchy Park Pool	\$ 2,738.13
Southside Pool	\$ 6,249.75
Sims Pool	\$ 6,249.75
Tahoe Pool	\$ 11,042.25
Cabrillo Pool	\$ 3,124.88
Cottonwood Park	\$ 2,569.38
Hummingbird Park	\$ 1,308.73
Magnolia Playground age 2-5	\$ 8,483.63
N. Natomas Park	\$ 2,650.00
Redbud Park	\$ 14,900.00
Regency Park	\$ 4,261.38
Westhampton Park	\$ 2,724.25
Kokomo Park	\$ 1,200.00
Wild Rose Park	\$ 800.00
Kokomo Park	\$ 6,847.19
Wild Rose Park	\$ 12,748.31
Del Paso Park (removal)	\$ 18,200.50

North Side Parks	\$	18,040.00
Magnolia Playground age 5-12	\$	5,723.00
Coloma Community Center	\$	6,316.25
Earl Warren Park	\$	3,701.88
Granite Park	\$	8,792.50
Marriott Park	\$	6,642.50
Oak Park Community Center	\$	28,856.94
Shasta Park	\$	12,660.75
Sutter's Landing Regional Park	\$	6,098.75
Del Paso Park - Renfree Field (replacement)	\$	500.00
North Laguna Park	\$	10,578.75
Strawberry Manor Park	\$	500.00
N. Natomas Regional Park	\$	2,842.50
Strawberry Manor Park	\$	2,005.38
Total Emergency Cost	\$	243,095.86

FY26 Task Orders from Amendment No. 2	
Park	Cost
Valley Oak Park	\$ 4,790.00
Peregine Park	\$6,452.81
Total of new task orders	\$ 11,242.81

FY 26 Task Orders for Amendment No. 3	
Park	Cost
N. Natomas Regional Park	\$2,845.00
Kokomo Park	\$2,230.00
Johnston Park	\$820.00
Natomas Community Park	\$820.00
Valley Oak Park	\$820.00
Peregrine Park	\$820.00
Valley Oak Park	\$4,271.25
Johnston Park	\$9,458.63
Peregrine Park	10,111.13
Natomas Community Park	\$11,394.88
Westlake Park	\$7,574.00
Airfield Park	\$11,022.50
Burberry Park	\$8,906.25
Sparrow Park	\$7,274.94
Elderberry Park	\$820.00
Total	\$79,188.58

	1st Year Total (Sub-Total of FY25 Task Orders and Annual Services)	\$ 310,415.86
2nd Year Escalation factor (Sub-total of FY26 Task orders and Annual Services)	3%	Subtotal 2nd year \$159,497.99
3rd Year Escalation factor	3%	Subtotal 3rd year \$70,865.60
4th Year Escalation factor	3%	Subtotal 4th year \$72,718.57
5th Year Escalation factor	3%	Subtotal 5th year \$74,627.12
	TOTAL 5 Years	\$ 688,125.14

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS

8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Natomas Regional Park (Maintenance)

Job Address: 2501 New Market Drive
 Sacramento, CA 95835
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Scott Weir
 Scottw@goodwincole.com

Job Id 2511-2742873-16	Job Name winter removal	Document # 9530	Document Amount	\$2,845.00
Document Date 11/12/2025				
Job Contact Name Natomas Regional Park (Maintenance)				
Job Contact Email jmoscato@cityofsacramento.org				
Job Contact Phone (916) 808-1534		Contractor license # 852624		

#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	seasonal service	(\$615.00 / hour) x 3.00	\$1,845.00
Description: Removal of large cover at Natomas Regional park for the winter season. Three man crew for three hours. Prevailing wage rates apply.				
2	MISC	equipment rental	(\$1,000.00 / day) x 1.00	\$1,000.00
Description: 45' boom lift rental for one day delivery included.				

Total **\$2,845.00**

Customer Rep Signature:

Scott Weir

11/13/2025

Customer Signature:

JONATHAN MOSCATO

11/13/2025

Note:

payment due on completion

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS
 8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Kokomo Park (Maintenance)
 Job Address: 4901 Kokomo Drive
 Sacramento, CA 95835
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Scott Weir
 Scottw@goodwincole.com

Job Id 2511-2742385-20 | **Job Name** kokomo seasonal removal

Document Amount **\$2,230.00**

Document # 9531 | **Document Date** 11/12/2025

Job Contact Name Kokomo Park (Maintenance)

Job Contact Email jmoscato@cityofsacramento.org

Job Contact Phone (916) 808-1534 | **Contractor license #** 852624

#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	Seasonal service	(\$410.00 / hour) x 3.00	\$1,230.00
Description: Winter removal of Kokomo covers, Two man crew for three hours. Prevailing wage rates apply.				
2	MISC	equipment rental	(\$1,000.00 / day) x 1.00	\$1,000.00
Description: 45' boom lift for one day delivery included.				

Total **\$2,230.00**

Customer Rep Signature:

Scott Weir
 11/13/2025

Customer Signature:

JONATHAN MOSCATO
 11/13/2025

Note:

payment due on completion

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS

8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Johnston Park (Inspection)

Job Address: 231 Eleanor Avenue
 Sacramento, CA 95815
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Scott Weir
 Scottw@goodwincole.com

Job Id 2511-6770622-02	Document # 9536	Document Date 11/14/2025
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Document Amount	\$820.00
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Job Contact Name Johnston Park (Inspection)

Job Contact Email jmoscato@cityofsacramento.org

Job Contact Phone (916) 808-1534	Contractor license # 852624
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#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	service	(\$410.00 / hour) x 2.00	\$820.00
Description: Removal of playground cover at Johnston park. Two man crew for two hours. Prevailing wage rates apply.				

Total \$820.00

Customer Rep Signature:

<i>Scott Weir</i>
11/14/2025

Customer Signature:

<i>JONATHAN MOSCATO</i>
11/14/2025

Note:

payment due on completion.

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS

8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Natomas Community Park (Maintenance)

Job Address: 1839 North Bend Drive
 Sacramento, CA 95835
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Adam Pindar
 adamp@goodwincole.com

Job Id 2511-2742847-12	Job Name north natomas service
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Document Amount	\$820.00
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Document # 9540	Document Date 11/17/2025
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Job Contact Name Natomas Community Park (Maintenance)

Job Contact Email jmoscato@cityofsacramento.org

Job Contact Phone (916) 808-1534	Contractor license # 852624
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#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	service	(\$410.00 / hour) x 2.00	\$820.00
Description: remove damaged canopy, two man crew for two hours, prevailing wage rates apply.				

Total \$820.00

Customer Rep Signature:

<i>Adam J Pindar</i>
11/17/2025

Customer Signature:

<i>JONATHAN MOSCATO</i>
11/17/2025

Note:

payment due on completion.

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS

8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Valley Oak Park (Maintenance)

Job Address: 2780 Mabry Drive
 Sacramento, CA 95835
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Adam Pindar
 adamp@goodwincole.com

Job Id 2511-2746490-11	Job Name valley oak service	Document # 9539
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Document Amount	\$820.00
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Document Date 11/17/2025

Job Contact Name Valley Oak Park (Maintenance)
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Job Contact Email jmoscato@cityofsacramento.org

Job Contact Phone (916) 808-1534	Contractor license # 852624
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#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	service	(\$410.00 / hour) x 2.00	\$820.00
Description: Remove damaged canopy, two man crew for two hours prevailing wage rates apply				

Total \$820.00

Customer Rep Signature:

<i>Adam J Pindar</i>
11/17/2025

Customer Signature:

<i>JONATHAN MOSCATO</i>
11/17/2025

Note:

payment due on completion

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS

8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Peregrine Park (Maintenance)

Job Address: 3031 Guadalajara Way
 Sacramento, CA 95833
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Adam Pindar
 adamp@goodwincole.com

Job Id 2511-2742900-12	Document # 9533	Document Date 11/13/2025
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Document Amount	\$820.00
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Job Contact Name Peregrine Park (Maintenance)

Job Contact Email jmoscato@cityofsacramento.org

Job Contact Phone (916) 808-1534	Contractor license # 852624
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#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	emergency service	(\$410.00 / hour) x 2.00	\$820.00
Description: Removal of damaged cover at Peregrine Park. per contract two man crew for two hours, prevailing wage rates apply.				

Total \$820.00

Customer Rep Signature:

<i>Adam J Pindar</i>
11/13/2025

Customer Signature:

<i>JONATHAN MOSCATO</i>
11/13/2025

Note:
 payment due on completion



ESTIMATE #	DATE	EXPIRES
5320	12/02/2025	01/01/2026

Title: City of Sacramento 25sw-Valley Oak (repairs)

CUSTOMER

City of Sacramento-Parks & Rec
915 I Street
A/P Processing Center Floor 4
Sacramento, CA 95814

SERVICE ADDRESS

2780 Mabry Drive
Sacramento, CA 95835

SUMMARY

SCOPE OF WORK

- Fabricate and install one new cover for Hip structure.

Shade Sail	Total
Shade Sails <i>Canopy repairs to corners and damaged seams</i>	\$1,500.00
Subtotal: \$1,500.00	

Labor, Installation, & Travel	Total
Labor Installation <i>two man crew for four hours prevailing wage rates apply.</i>	\$1,640.00
Subtotal: \$1,640.00	

EQUIPMENT	Total
Equipment Rental-Sales <i>Equipment Rental 45' articulating boom lift for one day</i>	\$1,000.00
Subtotal: \$1,000.00	

Subtotal	\$4,140.00
Tax: City of Sacramento (8.75%)	\$131.25
Total	\$4,271.25

INCLUSIONS

Warranty 1 Yr. for all labor.

10 year manufacturers warranty for fabric.

Goodwin-Cole does not warranty wind damage.

*One mobilization is included in the proposal and, if needed, additional mobilizations will be added.



ESTIMATE #	DATE	EXPIRES
5319	12/02/2025	01/01/2026

Title: city of Sacramento 25sw-Johnston Park (recover)

CUSTOMER

City of Sacramento-Parks & Rec
915 I Street
A/P Processing Center Floor 4
Sacramento, CA 95814

SERVICE ADDRESS

231 Eleanor Avenue
Sacramento, CA 95815

SUMMARY

SCOPE OF WORK

- Fabricate and install one new cover for Hip structure.

Shade Sail **Total**

Shade Sails \$6,270.00
Canopy recover 30' x 36' x 30' x 36' Comtex heavy duty Cappuccino.

Subtotal: \$6,270.00

Labor, Installation, & Travel **Total**

Labor Installation \$1,640.00
two man crew for four hours prevailing wage rates apply.

Subtotal: \$1,640.00

EQUIPMENT **Total**

Equipment Rental-Sales \$1,000.00
*Equipment Rental
45' articulating boom lift for one day*

Subtotal: \$1,000.00

Subtotal	\$8,910.00
Tax: City of Sacramento (8.75%)	\$548.63
Total	\$9,458.63

INCLUSIONS

Warranty 1 Yr. for all labor.

10 year manufacturers warranty for fabric.

Goodwin-Cole does not warranty wind damage.

*One mobilization is included in the proposal and, if needed, additional mobilizations will be added.



ESTIMATE #	DATE	EXPIRES
5317	12/02/2025	01/02/2026

Title: City Of Sacramento 25SW -Peregrine park (recover)

CUSTOMER

City of Sacramento-Parks & Rec
915 I Street
A/P Processing Center Floor 4
Sacramento, CA 95814

SERVICE ADDRESS

3031 Guadalajara Way
Sacramento, CA 95833

SUMMARY

SCOPE OF WORK

- Fabricate and install one new cover for Hip structure.

Shade Sail

Shade Sails

Canopy recover 43' x 36' x 43' x 36' Comtex heavy duty Rust.

Total

\$6,870.00

Subtotal: \$6,870.00

Labor, Installation, & Travel

Labor Installation

two man crew for four hours prevailing wage rates apply.

Total

\$1,640.00

Subtotal: \$1,640.00

EQUIPMENT

Equipment Rental-Sales

*Equipment Rental
45' articulating boom lift for one day*

Total

\$1,000.00

Subtotal: \$1,000.00

Subtotal	\$9,510.00
Tax: City of Sacramento (8.75%)	\$601.13
Total	\$10,111.13

INCLUSIONS

Warranty 1 Yr. for all labor.

10 year manufacturers warranty for fabric.

Goodwin-Cole does not warranty wind damage.

*One mobilization is included in the proposal and, if needed, additional mobilizations will be added.



ESTIMATE #	DATE	EXPIRES
5318	12/02/2025	01/02/2026

Title: City of Sacramento 25sw-Natomas Community Park (recover)
 Status: Approved

CUSTOMER

City of Sacramento-Parks & Rec
 915 I Street
 A/P Processing Center Floor 4
 Sacramento, CA 95814

PROJECT

City of Sacramento 25sw-Natomas
 Community Park (recover)
 PROJECT #: 25-1214
 1839 North Bend Drive
 Sacramento, CA 95835

SERVICE ADDRESS

1839 North Bend Drive
 Sacramento, CA 95835

SUMMARY

SCOPE OF WORK

- Fabricate and install one new cover for hip structure.

Shade Sail Total

Shade Sails	\$7,970.00
Recover of playground canopy 42' x 30' x 42' x 30' Comtex Heavy Duty Aquamarine	
Subtotal: \$7,970.00	

EQUIPMENT Total

Equipment Rental-Sales	\$1,000.00
Equipment Rental	
45' articulating boom lift for one day	
Subtotal: \$1,000.00	

Labor, Installation, & Travel Total

Labor Installation	\$1,640.00
Two man crew for four hours. Prevailing wage rates apply	
Subtotal: \$1,640.00	



ESTIMATE #	DATE	EXPIRES
5318	12/02/2025	01/02/2026

Subtotal	\$10,610.00
Tax: City of Sacramento (8.75%)	\$784.88
Total	\$11,394.88

INCLUSIONS

Warranty 1 Yr. for all labor.

10 year manufacturers warranty for fabric.

Goodwin-Cole does not warranty wind damage.

*One mobilization is included in the proposal and, if needed, additional mobilizations will be added.

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS
 8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Westlake Park (Maintenance)
 Job Address: 4700 Westlake Parkway
 Sacramento, CA 95835
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Adam Pindar
 adamp@goodwincole.com

Job Id 2601-2746546-12	Job Name westlake recover	Document # 9571	Document Amount \$7,574.00
Document Date 01/06/2026			
Job Contact Name Westlake Park (Maintenance)			
Job Contact Email jmoscato@cityofsacramento.org			
Job Contact Phone (916) 808-1534		Contractor license # 852624	

#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	removal	(\$410.00 / hour) x 2.00	\$820.00
Description: Two man crew for two hours to remove the damaged cover. Prevailing wage rates apply.				
2	MATERIALS	recover	(\$4,160.00 / Units) x 1.00	\$4,160.00
Description: replacement cover for shade structure Comtex Cappuccino approximately 32' x 26'				
3	MISC	equipment rental	(\$1,000.00 / day) x 1.00	\$1,000.00
Description: 45' articulating boom lift rental for one day				
4	LABOR	reinstallation	(\$410.00 / hour) x 3.00	\$1,230.00
Description: Two man crew for three hours to reinstall new canopy				

Subtotal	\$7,210.00
Tax(Material) (8.75%)	\$364.00
Total	\$7,574.00

Customer Rep Signature:

Adam J Pindar
 01/06/2026

Customer Signature:

Jonathan Moscato
 01/06/2026

Note:

50% deposit due at signing, balance due on completion of installation.

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS
 8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Airfield Park (Maintenance)
 Job Address: 3828 Samuelson Way
 Sacramento, CA 95834
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Adam Pindar
 adamp@goodwincole.com

Job Id 2601-5718685-04	Job Name Airfield recover	Document # 9568	Document Amount	\$11,022.50
Document Date 01/05/2026		Job Contact Name Airfield Park (Maintenance)		
Job Contact Email jmoscato@cityofsacramento.org				
Job Contact Phone (916) 808-1534		Contractor license # 852624		

#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	removal	(\$410.00 / hour) x 3.00	\$1,230.00
Description: Two man crew for three hours to remove damaged cover. Prevailing wage rates apply.				
2	MATERIALS	recover	(\$6,200.00 / Units) x 1.00	\$6,200.00
Description: Recover existing canopy structure approximately 50' x 32' Comtex ocean blue				
3	MISC	equipment rental	(\$1,000.00 / day) x 1.00	\$1,000.00
Description: 45' articulating boom lift rental for one day.				
4	LABOR	installation	(\$410.00 / hour) x 5.00	\$2,050.00
Description: Two man crew for 5 hours to reinstall cover. Prevailing wage rates apply				

Subtotal	\$10,480.00
Tax(Material) (8.75%)	\$542.50
Total	\$11,022.50

Customer Rep Signature:

Adam J Pindar

01/05/2026

Customer Signature:

Jonathan Moscato

01/05/2026

Note:

50% deposit due at signing, balance due on completion of installation.

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS
 8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Burberry Park (Maintenance)
 Job Address: 2400 Burberry Way
 Sacramento, CA 95835
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Adam Pindar
 adamp@goodwincole.com

Job Id 2601-2742196-13	Job Name Burberry repairs	Document # 9565	Document Amount \$8,906.25
Document Date 01/05/2026			
Job Contact Name Burberry Park (Maintenance)			
Job Contact Email jmoscato@cityofsacramento.org			
Job Contact Phone (916) 808-1534		Contractor license # 852624	

#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	service	(\$410.00 / hour) x 4.00	\$1,640.00
Description: Two man crew to remove covers and tensioners. 4 hours, prevailing wage rates apply				
2	MATERIALS	repairs to tensioners	(\$500.00 / Units) x 7.00	\$3,500.00
Description: Repair broken tensioners 7 of 8 are not operable				
3	MISC	equipment rental	(\$1,000.00 / day) x 1.00	\$1,000.00
Description: 45' articulating boom lift rental for one day (for return trip to reinstall only)				
4	LABOR	installation	(\$410.00 / hour) x 6.00	\$2,460.00
Description: Two man crew for 6 hours to reinstall two shade covers. Prevailing wage rates apply				
Subtotal				\$8,600.00
Tax(Material) (8.75%)				\$306.25
Total				\$8,906.25

Customer Rep Signature:

Adam J Pindar

01/05/2026

Customer Signature:

Jonathan Moscato

01/05/2026

Note:

50% deposit due at signing, balance due on completion of reinstallation.

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS
 8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Sparrow Park (Maintenance)
 Job Address: 4994 Westlake Parkway
 Sacramento, CA 95835
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Adam Pindar
 adamp@goodwincole.com

Job Id 2601-2746351-09	Job Name sparrow recover	Document # 9567	Document Amount \$7,274.94
Document Date 01/05/2026			
Job Contact Name Sparrow Park (Maintenance)			
Job Contact Email jmoscato@cityofsacramento.org			
Job Contact Phone (916) 808-1534		Contractor license # 852624	

#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	removal	(\$410.00 / hour) x 2.00	\$820.00
Description: Two man crew for two hours to remove cover. Prevailing wage rates apply.				
2	MATERIALS	recover	(\$3,885.00 / Units) x 1.00	\$3,885.00
Description: Recover for existing structure approximately 30' x 26'. Comtex Cappuccino.				
3	MISC	equipment rental	(\$1,000.00 / Units) x 1.00	\$1,000.00
Description: 45' articulating boom lift rental for one day.				
4	LABOR	reinstallation	(\$410.00 / Units) x 3.00	\$1,230.00
Description: Two man crew for three hours to install new cover. Prevailing wage rates apply				
Subtotal				\$6,935.00
Tax(Material) (8.75%)				\$339.94
Total				\$7,274.94

Customer Rep Signature:

Adam J Pindar

01/05/2026

Customer Signature:

Jonathan Moscato

01/05/2026

Note:

50% deposit due at signing, balance due on completion of installation.

DOCUMENT



GOODWIN-COLE TENTS & AWNINGS

8320 Belvedere Avenue
 Sacramento, CA 95826
 info@goodwincole.com
 (916) 381-8888

For: Elderberry Park (Maintenance)

Job Address: 2850 Macon Drive
 Sacramento, CA 95835
 jmoscato@cityofsacramento.org
 (916) 808-1534

Salesman/Customer Rep

Adam Pindar
 adamp@goodwincole.com

Job Id 2601-2742330-09	Job Name elderberry emergency removal
Document # 9578	Document Date 01/09/2026
Job Contact Name Elderberry Park (Maintenance)	
Job Contact Email jmoscato@cityofsacramento.org	
Job Contact Phone (916) 808-1534	Contractor license # 852624

Document Amount	\$820.00
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#	Type	Name	(Price / Unit) x Qty	Line Total
1	LABOR	emergency service	(\$410.00 / hour) x 2.00	\$820.00
Description: Two man re for two hours. Prevailing wage rates apply.				

Total \$820.00

Customer Rep Signature:

<i>Adam J Pindar</i>
01/09/2026

Customer Signature:

Signature
Signature Date

Note:

payment due on completion.