

**File ID:** 2026-00626

3/10/2026

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**[Contract Supplement] Last Mile Connectivity Project (A07001800)**

File ID: 2026-00626

**Location:** Citywide

**Recommendation:** Pass a **Motion** authorizing the City Manager or designee to execute Supplemental Contract No. 5 to City Contract 2025-0292 with GHD Inc.; and 2) increase the budget for an amount not-to-exceed \$343,757, increasing the total not-to-exceed amount to \$1,332,335.95.

**Contact:** Manuel Martinez, IT Manager, (916) 808-8785, mmartinez@cityofsacramento.org;; Cassy Vaioleti, IT Program Specialist, (916) 808-8047, cvaioleti@cityofsacramento.org; Darin Arcolino, Chief Information Officer, (916) 808-0403, darcolino@cityofsacramento.org; Information Technology Department; Adam Randolph, Senior Engineer, (916) 808-7803, arandolph@cityofsacramento.org, Public Works Department

**Presenter:** None

**Attachments:**

- 1-Description/Analysis
- 2-Supplemental Contract

**Description/Analysis**

**Issue Detail:** On September 29, 2023, staff applied for grant funding through the California Public Utilities Commission (CPUC) Last Mile Federal Funding Account (FFA) to implement our "Sacramento Last Mile Connectivity Project" to connect unserved communities to affordable broadband infrastructure. The unserved locations were selected based on criteria established by the CPUC's FFA program while overlaying the City network with the FFA Public Map, which identifies areas at the census block level lacking reliable broadband service of at least 25 Mbps downstream and 3 Mbps upstream. On September 13, 2024, the City received an award letter for \$38,696,843 after the CPUC voted and approved the grant award in Resolution T-17835.

On October 15, 2024, Council adopted Resolution 2024-0309 authorizing staff to accept the Last Mile Connectivity Grant (G07000200) from the CPUC to expand internet access for unserved communities in Sacramento. These communities across California face many barriers to deploying resilient and accessible broadband networks. To appropriately recognize the capital improvements of

this project, staff recommend the budget moved from Last Mile Connectivity Grant (G07000200) to Last Mile Connectivity Project (A07001800).

On October 31, 2024, the Department of Public Works, in collaboration with the Information Technology Department, issued a competitive solicitation for a consultant to provide preliminary engineering, design, and construction support services for the Last Mile Connectivity Project. Two firms submitted proposals in response. On March 25, 2025, the City Council, through Resolution 2025-0072, approved contracting with GHD, Inc. for these services. To enable GHD, Inc. to perform additional design work, City Council approval is required to move forward with Supplemental Agreement No. 5 with GHD, Inc.

**Policy Considerations:** Sacramento City Code Section 3.04.020 limits the authority of the City Manager to execute contract amendments up to 8% of the original contract price. Council approval is required since this supplemental agreement will exceed the City Manager's signing authority because the total not to exceed amount of the agreement will be increased by more than 8% of the original contract price upon execution of this supplemental agreement

**Economic Impacts:** None.

**Environmental Considerations:** Contracting for telecommunications support equipment and services is an administrative activity that will not result in direct or indirect physical changes in the environment and is not a project subject to California Environmental Quality Act ("CEQA") review. CEQA Guidelines section 15378 (b)(5).

The project is consistent with the 2040 General Plan and certified Master EIR (Resolution No. 2024-0065) is categorically exempt. The future infrastructure installation project(s) that would be funded by the fiscal activities authorized herein would involve existing small structures and minor alterations to land, including minor trenching and backfilling where the surface is restored as described in sections 15301, 15303, and 15304 (f) of the CEQA Guidelines (14 C.C.R. §§ 15000, et seq.).

**Sustainability:** Under Phase 1 of the City of Sacramento's Climate Action Plan, all applicable "Green" technology initiatives will be considered prior to the purchase of IT cabling and wiring services.

**Commission/Committee Action:** None.

**Rationale for Recommendation:** The telecommunications, wiring, design and constructions services will allow the City to achieve the deliverables of the Last Mile Connectivity Project. The Department of Information Technology and Public Works are responsible for managing telecommunications cabling, network, wiring, design and construction services throughout the City but lacks the necessary staff to meet urgent and/or high priority requests above normal daily

workload. Also, from time-to-time specialty projects require specialized equipment and services that the City does not own. Having qualified contractors will help ensure the project deliverables. Staff therefore recommend approving Supplemental Agreement #5 with GHD, Inc.

**Financial Considerations:** No additional funding is needed. There is sufficient funding in the Last Mile Connectivity Project (A07001800). The City adopted Resolution 2024-0309 accepting the Last Mile Grant with the CPUC to receive funding and reimbursement for the fiber installations.

**Local Business Enterprise (LBE):** Not applicable.

# CITY OF SACRAMENTO - DEPARTMENT OF PUBLIC WORKS SUPPLEMENTAL AGREEMENT

Supplemental Agreement #: 5

**Project Title:**  
Sacramento Last Mile Connectivity

<b>Contract #:</b>	2025-0292
<b>Purchase Order #:</b>	
<b>Job #:</b>	15001131

The City of Sacramento ("City") and **GHD Inc.**, ("Contractor"), as parties to that certain Professional Services Agreement designated as Agreement Number **2025-0292** including any and all prior supplemental agreements modifying said agreement (said agreement and supplemental agreements are hereby collectively referred to as the "Agreement"), hereby supplement and modify the Agreement as follows:

1. The Scope of Services specified in Exhibit A of the Agreement is amended as follows:

**See Exhibit A**

2. In consideration of the additional and/or revised services described in section 1, above, the maximum not-to-exceed amount that is specified in Exhibit B of the Agreement of Payment of Contractor's fees and expenses, is changed by \$343,756.84 and said maximum not-to-exceed amount is amended as follows:

The original not-to-exceed amount:	\$899,012.97
The net change by previous Supplemental Agreements:	\$89,565.98
The not-to-exceed amount prior to this Supplemental Agreements:	\$988,578.95
The contract sum will be increased by this Supplemental Agreement:	\$343,756.84
The new not-to-exceed amount including all Supplemental Agreements:	<b>\$1,332,335.79</b>

3. Contractor agrees that the amount of increase or decrease in the not-to-exceed amount specified in section 2, above, shall constitute full compensation for additional and/or revised services specified in section 1, above, and shall fully compensate Contractor for any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, including costs associated with any changes in work schedules or in the performance of other services or work by Contractor. The time for the performance of the agreement is increased by **0 Days** by reason of the performance of the work required by this Supplemental Agreement.

4. Contractor warrants and represents that the person or persons executing this supplemental agreement on behalf of Contractor has or have been duly authorized by Contractor to sign this supplemental agreement and bind Contractor to the terms hereof.

5. Except as specifically revised herein, all terms and conditions of the Agreement shall remain in full force and effect, and Contractor shall perform all the services, duties, obligations and conditions required under the Agreement, as supplemented and modified by this supplemental agreement.

**Approval Recommended By:**

**Approved as to Form By:**

\_\_\_\_\_  
Project Manager

  
\_\_\_\_\_  
Michael Fry (Feb 24, 2026 09:51:50 PST)  
City Attorney

**Approved By:**

  
\_\_\_\_\_  
Emma Del Valle (Feb 18, 2026 11:59:21 PST)  
Contractor

**Approved By:**

**Attested to By:**

\_\_\_\_\_  
City of Sacramento Executed Date

\_\_\_\_\_  
City Clerk

CITY OF SACRAMENTO - DEPARTMENT OF PUBLIC WORKS  
**SUPPLEMENTAL AGREEMENT - EXHIBIT A**

Project: Sacramento Last Mile Connectivity

SA #: 5

ITEM #	Reason	Description	Amount
5	Changed/Unforeseen Conditions	This supplement is authorizing additional services and budget needed to modify the engineering portion of the scope to reflect changes to neighborhoods and addresses included in the design and to reflect additional detail required in the engineering drawings beyond the original scope.	\$343,756.84
(Client Initiated Changes) Sub-Total =			\$0.00
(Changes to Bid Documents) Sub-Total =			\$0.00
(Changed/Unforeseen Conditions) Sub-Total =			\$343,756.84
Total =			\$343,756.84

Printed On: 02/17/2026

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2600 Capitol Ave,  
Sacramento, CA 95816,  
USA  
ghd.com



**Your ref:** G07000204  
**Our ref:** 12656216

**19 January 2026**

**Adam Randolph, Project Manager**  
**City of Sacramento**  
**915 I Street**  
**Sacramento, CA 95814**

**Sacramento Last Mile Connectivity - Additional Services - Task 2.3.1 Preliminary Engineering and Design (Adder)**

Dear Mr. Randolph,

This scope adder provides additional definition to the engineering services required for the Sacramento Last Mile Connectivity program.

In June 2025, the program stakeholder engagement plan was submitted and began to be implemented. In July 2025 the program phasing plan was developed. Implementation of both plans has given rise to the need to modify the engineering portion of the scope to reflect changes to the neighborhoods and addresses included in the design and to reflect additional detail required in the engineering drawings beyond that which was originally scoped. Please find the attached scope adder language and revised budget package.

Regards,

**Luke Miner**  
Project Manager  
916-223-7963  
Luke.Miner@ghd.com

Copy to: [Adam Randolph, Raquel Gonzalez]

### Task 2.3.1 Preliminary Engineering and Design (Adder)

This scope adder provides additional definition to the engineering services required for the Sacramento Last Mile Connectivity program.

In June 2025, the program stakeholder engagement plan was submitted and began to be implemented. In July 2025 the program phasing plan was developed. Implementation of both plans has given rise to the need to modify the engineering portion of the scope to reflect changes to the neighborhoods and addresses included in the design and to reflect additional detail required in the engineering drawings beyond that which was originally scoped.

#### Comment Resolution Meetings and Technical Coordination Meetings:

GHD would attend a comment resolution meeting to address City comments. In addition to this, the need for some technical coordination meetings may arise. Assume 4 meetings, 1 hour each.

#### Plans, Specifications, and Cost Estimate:

The neighborhoods to be included in this project are as follows:

<u>Tier 1 Packet</u>	<u>Tier 2 Packet</u>	<u>Tier 3 Packet</u>
#1: Northpointe Neighbourhood #2: Marina Vista #3: Southgate Mobile Estate	#4 Campus Commons (Nepenthe) #5: Phoenix Park (Wildwood) #6: Bridgewater/Dartford/College Grove	#7: Union House #8: Alder Grove #9: Marisol Village #10: Trailer Parks North of Northpointe #11: Trailer Parks South of Elder Creek and Stockton Blvd.

Due to neighborhoods potentially opting in or opting out, GHD understands that the neighborhood list may change. Neighborhoods of similar complexity and plan sheet count may be substituted by the City as needed as long as the neighborhoods being substituted out are not already being designed at the time of substitution.

GHD is assuming that we will be designing the conventional system and not the Flex-nap. Only the City will be providing direction to GHD regarding the design decisions. GHD will not be participating in the weekly CCI coordination calls.

#### Plans:

Plans will be developed that show a traditional fiber optic design. The system will be a centralized distribution within each neighborhood, where a Fiber Distribution Hub (FDH) with 1:64 splitters installed. The FDH will be located in an area that provides best

distribution within the neighborhood, and provides the minimum number of strands of fiber from the FDH to the City/CCI demarcation.

Unless otherwise noted by the City the design will size to include residences that are not currently identified by the city. Exclusion of areas will be determined on a neighborhood-by-neighborhood basis.

City/CCI demarcation locations, provided by the city, will be located on the plans along with any notes indicated in the documentation provided by the city.

The duct-bank will be a single 2-inch HDPE conduit directionally drilled/bored. A second 2-inch HDPE conduit will be installed only when the conduit fill ratio of the 1<sup>st</sup> exceeds 40%. Trenching will only be done by written approval by the city.

Single-family dwellings will have a 1-strand singlemode OS2 fiber optic drop cable installed for each residence in a 506F Network Interface Device (NID) using and SC-Simplex connector. CCI will be responsible for the cable from the NID to the ONT/ONU located within the residence.

Multi-Dwelling Units (MDUs) will have the number for strands, 1 for each residence within the MDU, terminated in a NEMA 4 rated enclosure using SC-Simplex connectors. CCI will be responsible for the cable from the NID to the ONT/ONU located within the residence.

Whenever possible the location of the NID or fiber termination enclosure will be located near the building utility entry point.

All drop cable will be installed in ¾" HDPE [or schedule 40] conduit from the handhole to the residence location.

All cables will be installed underground unless written authorization is provided by the city. Cable pulls shall not exceed 40% fill.

All fiber optic splicing shall be fusion; no mechanical splicing will be permitted.

NIDs will be either installed on the side of the building or on post adjacent to the building, see photos 1 and 2 below:



Photo #2

## Photo #1

All drop cable will be installed in ¾" HDPE conduit from the handhole to the residence location.

It is not expected that manholes will be required on this project. Handholes will be standardized on N36 type. Handholes will be located on the back of the curb or in grassy areas whenever possible. Since family dwellings will have handholes located on the shared property lines. Handholes located within the roadway shall be H20 rated.

### Site Surveys:

Site surveys will be performed to locate/verify conduit paths, mounting locations of the NIDs and the number of units provided service. Assuming 1 day per neighborhood.

### Specs:

GHD has provided the CSI specification 33 82 00, Communications Outside Plant (OSP) for review. We have been told that the City does not use the CSI format. GHD will reformat the specification using a City provided template. City will provide the front end section of the specifications.

All other specifications stipulating contractual information will be the responsibility of the City.

### Conduit for City Trunk Cable:

GHD will prepare documentation to add conduit per Exhibit A-1 provided by the city. Duct bank will be design will include the location of existing handholes with the new duct bank between. The new duct bank will consist of two (2) HDPE 2-inch conduits and handholes installed every 600 – 1000 feet. The method of conduit placement will be done by directional drilling/boring. Truck Cable will be integrated into the design packages for the neighborhoods listed above.

### Deliverables:

1. 11x17 PDF plans for 11 neighborhoods (assuming up to 11 x 10 = 110 sheets in 11 separate design packages) plus up to 50 additional layout sheets for truck cable

integrated into the neighborhood design packages. Drawings quantity and layout will be refined during comment review meetings.

2. 1 set of communications outside plan (OSP) specifications
3. Cost Estimate: 1 page estimate with bid item list

TASK, BUDGET, AND BILLING SUMMARY

Project: Sacramento Last Mile Connectivity  
 Project #: A07001804

**SUPPLEMENT NO. 5**

Original Contract Amount	899,012.97
Supplemental Agreement No. 3 REALLOCATION	0.00
Supplemental Agreement No. 4	89,565.98
Supplemental Agreement No. 5	343,756.84
<b>Total Contract Amount</b>	<b>1,332,335.79</b>

**TOTAL COSTS TO DATE BASED ON LAST APPROVED INVOICE 380-0084485**

TASK NO.	PHASE/TASK DESCRIPTION	ORIGINAL BUDGET	PREVIOUS BUDGET	SUPPLEMENT NO. 5	CURRENT BUDGET	TOTAL COSTS TO DATE	BALANCE REMAINING	PERCENT BILLED BUDGET
<b>GHD</b>								
<b>Task 1 - Project Management &amp; Coordination</b>								
1.1	Project Delivery Methods	60,193.74	60,193.74	0.00	60,193.74	56,992.93	3,200.81	95%
1.2	Grant Reporting to CPUC	31,890.40	31,890.40	0.00	31,890.40	0.00	31,890.40	0%
1.3	Stakeholder, Public Outreach, Engagement, Coordination	117,704.27	117,704.27	0.00	117,704.27	65,881.76	51,822.51	56%
<b>SUBTOTAL TASK 1</b>		<b>209,788.41</b>	<b>209,788.41</b>	<b>0.00</b>	<b>209,788.41</b>	<b>122,874.69</b>	<b>86,913.72</b>	<b>59%</b>
<b>Task 2 - Data Collection, Design, Permitting, Construction Support</b>								
2.1	Data Collection and Mapping	33,365.34	33,365.34	0.00	33,365.34	32,436.40	928.94	97%
2.2	Develop Phasing Plan	32,539.17	32,539.17	0.00	32,539.17	31,612.78	926.39	97%
2.3	Preliminary Engineering & Design	194,737.51	293,016.70	0.00	293,016.70	184,879.44	108,137.26	63%
2.3.1	Prelim Eng & Design Addendum	0.00	0.00	309,750.28	309,750.28	1,158.40	308,591.88	0%
2.4	Permitting & Regulatory Coordination	48,207.28	48,207.28	0.00	48,207.28	1,158.40	47,048.88	2%
2.5	Construction Support & Final Report	84,199.21	84,199.21	0.00	84,199.21	0.00	84,199.21	0%
<b>SUBTOTAL TASK 2</b>		<b>393,048.51</b>	<b>491,327.70</b>	<b>309,750.28</b>	<b>801,077.98</b>	<b>251,245.42</b>	<b>549,832.56</b>	<b>31%</b>
<b>TOTAL LABOR</b>		<b>602,836.92</b>	<b>701,116.11</b>	<b>309,750.28</b>	<b>1,010,866.39</b>	<b>374,120.11</b>	<b>636,746.28</b>	<b>37%</b>
<b>OTHER DIRECT COSTS</b>								
	Mileage	200.00	200.00	0.00	200.00	32.20	167.80	16%
	Printing	300.00	300.00	0.00	300.00	0.00	300.00	0%
	Travel	0.00	0.00	2,000.00	2,000.00	0.00	2,000.00	0%
<b>SUBTOTAL OTHER DIRECT COSTS</b>		<b>500.00</b>	<b>500.00</b>	<b>2,000.00</b>	<b>2,500.00</b>	<b>32.20</b>	<b>2,467.80</b>	<b>1%</b>
<b>TOTAL GHD</b>		<b>603,336.92</b>	<b>701,616.11</b>	<b>311,750.28</b>	<b>1,013,366.39</b>	<b>374,152.31</b>	<b>639,214.08</b>	<b>37%</b>
<b>SUBCONSULTANTS</b>								
<b>AIM</b>								
1.3	Stakeholder, Public Outreach, Engagement, Coordination	68,258.90	58,145.69	0.00	58,145.69	2,033.91	56,111.78	3%
<b>SUBTOTAL TASK 1</b>		<b>68,258.90</b>	<b>58,145.69</b>	<b>0.00</b>	<b>58,145.69</b>	<b>2,033.91</b>	<b>56,111.78</b>	<b>3%</b>
<b>OTHER DIRECT COSTS</b>								
	Meeting Expenses	300.00	0.00	0.00	0.00	0.00	0.00	0%
	Printing & Postage	4,500.00	4,500.00	0.00	4,500.00	0.00	4,500.00	0%
	Printing & Doorhanger	2,800.00	4,500.00	0.00	4,500.00	0.00	4,500.00	0%
	Lawn Signs and Notifications	800.00	800.00	0.00	800.00	0.00	800.00	0%
<b>SUBTOTAL ODCS</b>		<b>8,400.00</b>	<b>9,800.00</b>	<b>0.00</b>	<b>9,800.00</b>	<b>0.00</b>	<b>9,800.00</b>	<b>0%</b>
<b>TOTAL AIM</b>		<b>76,658.90</b>	<b>67,945.69</b>	<b>0.00</b>	<b>67,945.69</b>	<b>2,033.91</b>	<b>65,911.78</b>	<b>3%</b>
<b>FRANCISCON</b>								
2.5	Construction Support & Final Report	26,400.00	26,400.00	32,006.56	58,406.56	15,355.83	43,050.73	26%
<b>SUBTOTAL TASK 2</b>		<b>26,400.00</b>	<b>26,400.00</b>	<b>32,006.56</b>	<b>58,406.56</b>	<b>15,355.83</b>	<b>43,050.73</b>	<b>26%</b>
<b>OTHER DIRECT COSTS - NONE</b>								
<b>TOTAL FRANCISCON</b>		<b>26,400.00</b>	<b>26,400.00</b>	<b>32,006.56</b>	<b>58,406.56</b>	<b>15,355.83</b>	<b>43,050.73</b>	<b>26%</b>
<b>MONUMENT</b>								
1.3	Stakeholder, Public Outreach, Engagement, Coordination	189,617.15	189,617.15	0.00	189,617.15	4,686.38	184,930.77	2%
<b>SUBTOTAL TASK 1</b>		<b>189,617.15</b>	<b>189,617.15</b>	<b>0.00</b>	<b>189,617.15</b>	<b>4,686.38</b>	<b>184,930.77</b>	<b>2%</b>
<b>OTHER DIRECT COSTS</b>								
	Mileage	1,000.00	1,000.00	0.00	1,000.00	0.00	1,000.00	0%
	Mailings	2,000.00	2,000.00	0.00	2,000.00	0.00	2,000.00	0%
<b>SUBTOTAL ODCS</b>		<b>3,000.00</b>	<b>3,000.00</b>	<b>0.00</b>	<b>3,000.00</b>	<b>0.00</b>	<b>3,000.00</b>	<b>0%</b>
<b>TOTAL MONUMENT</b>		<b>192,617.15</b>	<b>192,617.15</b>	<b>0.00</b>	<b>192,617.15</b>	<b>4,686.38</b>	<b>187,930.77</b>	<b>2%</b>
<b>GRAND TOTAL SERVICES</b>		<b>899,012.97</b>	<b>988,578.95</b>	<b>343,756.84</b>	<b>1,332,335.79</b>	<b>395,070.02</b>	<b>936,107.36</b>	<b>30%</b>

**CITY OF SACRAMENTO 10-H FORM  
COST PLUS FIXED FEE**

Check one: **Prime**

Approved with Supplement # (type Original if it is the Original): **5**

**CONSULTANT Name: GHD Inc**

**Date: 1/19/2026**

**Project Name: Sacramento Last Mile Connectivity**

**Project #: A07001804**

Fringe Benefit %	+ *Overhead %	+ Gen & Admin %	<b>Combined %</b>
28.09%	145.72%	0.00%	173.81%

**Fixed Fee (Profit) %: 10.00%**

[Actual Base Hourly Rate Paid to Employee + (Actual Base Hourly Rate Paid to Employee x Combined %)] = A

A x Profit % = B      A + B = Actual Fully Loaded Hourly Rate

Key Staff	Prevailing Wage	Classification	Name	Actual Base Hourly Rate Paid to Employee For Reference Only (Does not include any Fringe, OH, or G&A)	Approved Fully Loaded Hourly Rate For Reference Only (Includes Fringe, OH, G&A & Fixed Fee)
		Senior Consultant 2	Ahmed Rehman	\$61.30	\$184.63
		Engagement Specialist	Amanda Bomar	\$41.11	\$123.82
		Engagement Specialist	Cathering Dang	\$26.34	\$79.33
		Senior Consultant 1	Craig Nelson	\$82.10	\$247.28
		CAD Technician	Eduardo Velasquez	\$43.27	\$130.33
		CAD Technician	Emmanuel Ikechi	\$37.98	\$114.39
<b>X</b>		Technical Director 1	Erik Fanselau	\$83.17	\$250.50
		Project Manager	Erin Gibbs	\$53.85	\$162.19
		CAD Technician	Haytham Daas	\$55.00	\$165.66
		Project Support 4	Jenni Richards	\$54.56	\$164.33
		Senior Professional 2	Jeremy Schmall	\$78.37	\$236.04
<b>X</b>		Senior Technical Director 2	Lindsey Van Parys	\$110.58	\$333.06
		Lead Design Technician 1	Lu Diaz	\$36.00	\$108.43
<b>X</b>		Project Manager	Luke Miner	\$96.15	\$289.60
<b>X</b>		Senior Consultant 1	Meha Bola	\$84.38	\$254.14
		Project Support 4	Nichole Stoll	\$39.56	\$119.15
		Senior Consultant 1	Norm Reames	\$79.23	\$238.63
		Engagement Specialist	Simonia Ramirez-Dias	\$36.63	\$110.33
		Technical Director 2	Steve Latino	\$127.40	\$383.72
<b>X</b>		Senior Consultant 1	Suna Taymaz	\$113.89	\$343.03
		Senior Civil Engineer	Vince Wolcott	\$120.00	\$361.43
		Senior Consultant 2	Yosef Yip	\$86.54	\$260.65
		Professional 1	Zach Porteous	\$40.10	\$120.78
		Jr. Civil Engineer	TBD	\$68.00	\$204.81
		CAD Technician	TBD	\$55.00	\$165.66
		GIS Specialist	TBD	\$41.00	\$123.49
		Telecom Engineer	TBD	\$81.00	\$243.96
		Engagement Specialist	TBD	\$45.00	\$135.54
		Project Analyst/Controls	TBD	\$55.00	\$165.66
		Senior Civil Engineer	TBD	\$120.00	\$361.43
		Civil Engineer	TBD	\$90.00	\$271.07

**PRIME CONSULTANT GRAND TOTAL: \$ 1,013,366.39**

SUB CONSULTANTS	SUB CONSULTANT NAME	TOTAL BUDGET AMOUNTS
	AIM	\$ 67,945.69
	FRANCISON	\$ 58,406.56
	MONUMENT	\$ 192,617.15
		\$ -

Check one: Prime

Approved with Supplement # (type Original if it is the Original): 5

CONSULTANT Name: GHD Inc Date: 1/19/2026

Project Name: Sacramento Last Mile Connectivity

Project #: A07001804

Fringe Benefit %	+	*Overhead %	+	Gen & Admin %	Combined %
28.09%		145.72%		0.00%	173.81%

Fixed Fee (Profit) %: 10.00%

[Actual Base Hourly Rate Paid to Employee + (Actual Base Hourly Rate Paid to Employee x Combined %)] = A  
 A x Profit % = B      A + B = Actual Fully Loaded Hourly Rate

Key Staff	Prevailing Wage	Classification	Name	Actual Base Hourly Rate Paid to Employee For Reference Only (Does not include any Fringe, OH, or G&A)	Approved Fully Loaded Hourly Rate For Reference Only (Includes Fringe, OH, G&A & Fixed Fee)
C		<b>SUB CONSULTANTS GRAND TOTAL:</b>		\$	<b>318,969.40</b>

Other Direct Costs (ODC) Items and Rates	Estimated ODC Budgets Shall Be Included in Cost Proposal.	DESCRIPTION	RATE	TOTAL	
		Mileage	At Current IRS Rate	\$	200.00
		Printing	At Cost	\$	300.00
		Travel	Per ODC Guidelines	\$	2,000.00
				\$	-
		<b>OTHER DIRECT COSTS TOTAL</b>		\$	<b>2,500.00</b>

**AGREEMENT GRAND TOTAL: \$ 1,332,335.79**

- List all Professional and Supervisory staff by Classification and Name. For staff not listed by name but by classification only, a current payroll document identifying their actual base hourly rate shall be provided with every invoice where an unlisted staff bills time. The approved flat hourly billing rates for all employees will be calculated and reimbursed based on their actual base hourly rates per the date noted above. For staff not listed by name but by classification only, the reimbursement will not exceed the approved flat hourly billing rate for that classification. Approved flat hourly billing rates for new employees hired after the date of this cost proposal will not exceed the rates of similar personnel with similar experience listed on this cost proposal. The approved fully loaded billing rate shall be all-inclusive, including all mark-ups, fringe, and overhead expenses and profit.
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- Approved flat hourly billing rates include all standard equipment including laptop, camera, cell phone, truck, standard personal safety equipment. CITY Project Manager shall approve any other direct costs.
- Note employees/classifications that are subject to prevailing wage requirements with an "X" in the Prevailing Wage column. Prevailing Wage specified is based on current Department of Industrial Relations (DIR) determination. CONSULTANT shall be responsible for any future adjustments to the prevailing wage, including but not limited to, base hourly rates and employer payments as determined by the DIR. CONSULTANT is responsible for paying the appropriate rate, including escalations that take place during the term of the Agreement. CONSULTANT shall be reimbursed at the above listed approved flat hourly billing rates.
- Overtime may be reimbursed to classifications where it is required by their union contracts (Prevailing Wage classifications). Overtime will not be charged unless prior written approval is received by CITY Project Manager. CITY shall pay CONSULTANT at the approved overtime rates noted above. CONSULTANT shall pay prevailing wage employees per prevailing wage guidelines.
- Local transportation costs resulting from commuting to and from the employee's residence to the office or job site are not reimbursable.
- The Project will not reimburse CONSULTANT for costs to relocate its staff to the geographic area of the contract. The Project will not reimburse CONSULTANT for any per diem.
- ODC items are to be in compliance with Code of Federal Regulations, Title 48 Part 31 [Federal Acquisition Regulations (FAR) cost principles] and the firm's company-wide allocation policies and charging practices with all clients including federal government, state government, local agencies and private clients.

By signing here you agree to the terms above, and attest that all information is accurate and true.

09/03/2025 Rev

  
 \_\_\_\_\_  
 CONSULTANT'S AUTHORIZED PERSON SIGNATURE

**CITY OF SACRAMENTO 10-H FORM  
COST PLUS FIXED FEE**

Check one:  Sub

Approved with Supplement # (type Original if it is the Original): 5

**SUB CONSULTANT Name:** Francison Consulting Inc. **Date:** 1/19/2026

**Project Name:** Sacramento Last Mile Connectivity

**Project #:** A07001804

Fringe Benefit %	+	*Overhead %	+	Gen & Admin %	<b>Combined %</b>
0.00%		120.00%		0.00%	120.00%

**Fixed Fee (Profit) %:** 10.00%

[Actual Base Hourly Rate Paid to Employee + (Actual Base Hourly Rate Paid to Employee x Combined %)] = A

A x Profit % = B      A + B = Actual Fully Loaded Hourly Rate

Key Staff	Prevailing Wage	Classification	Name	Actual Base Hourly Rate Paid to Employee For Reference Only (Does not include any Fringe, OH, or G&A)	Approved Fully Loaded Hourly Rate For Reference Only (Includes Fringe, OH, G&A & Fixed Fee)
X		Estimator	Yuting Bao	\$68.18	\$165.00
X		Scheduler	Adeeb Al Dabbagh	\$68.18	\$165.00
X		Construction Project Manager	Chad Brening	\$76.45	\$185.01
X		Construction Project Manager	Larry Young	\$76.45	\$185.01

Other Direct Cost Estimated ODC Budget	Description	Rate	Total
	NONE		\$ -

**SUB-CONSULTANT GRAND TOTAL: \$ 58,406.56**

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09/03/2025 Rev

*Nabil Shehade*

SUBCONSULTANT'S AUTHORIZED PERSON SIGNATURE

Previously approved  
10-H form(s) enclosed  
for reference only

**CITY OF SACRAMENTO 10-H FORM  
COST PLUS FIXED FEE**

Check one: Sub

Approved with Supplement # (type Original if it is the Original): 3

CONSULTANT Name: AIM Consulting Date: 8/5/2025

Project Name: Sacramento Last Mile Connectivity Project

Project #: A07001803

Fringe Benefit % + \*Overhead % + Gen & Admin % Combined %  
28.65% 68.24% 46.47% 143.36%

Fixed Fee (Profit) %: 10.00%

[Actual Base Hourly Rate Paid to Employee + (Actual Base Hourly Rate Paid to Employee x Combined %)] = A

A x Profit % = B A + B = Actual Fully Loaded Hourly Rate

Key Staff	Prevailing Wage	Classification	Name	Actual Base Hourly Rate Paid to Employee For Reference Only (Does not include any Fringe, OH, or G&A)	Approved Fully Loaded Hourly Rate For Reference Only (Includes Fringe, OH, G&A & Fixed Fee)
X		Senior Project Manager	Kate DeMaio	\$71.03	\$190.14
		Senior Project Coordinator	TBD	\$46.24	\$123.78
		Project Coordinator	Felix Molina	\$39.01	\$104.43
		Graphic Designer	Darlene Tran	\$75.00	\$200.77
				\$0.00	\$0.00
				\$0.00	\$0.00
				\$0.00	\$0.00

Other Direct Costs (ODC) Items and Rates	Description	Rate	Total
Estimated ODC Budgets Shall Be Included in Cost Proposal.	Printing & Postage (up to 2,000)	At Cost	\$ 4,500.00
	Printing & Doorhanger	At Cost	\$ 4,500.00
	Lawn Signs and Notifications	At Cost	\$ 800.00
			\$ -
			\$ -
			\$ -
OTHER DIRECT COSTS TOTAL			\$ 9,800.00

**GRAND TOTAL: \$ 67,945.69**

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*Katie DeMaio*

CONTRACTOR/SUBCONTRACTOR'S AUTHORIZED PERSON SIGNATURE

Katie DeMaio

