

# City of Sacramento

## Legislation Text

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**File #:** 2019-00230, **Version:** 1

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**Title:**

**Extension of Agreement with Holland and Knight for Federal Legislative Advocacy Services with the Exception of Water and Flood Policy**

File ID: 2019-00230

**Location:** Citywide

**Recommendation:**

Pass a Motion authorizing the City Manager or City Manager's designee to execute supplemental agreement No. 3 for contract 2015-0786 with Holland and Knight for Federal Legislative Advocacy Services, with the exception of flood and water policy matters, in an amount not to exceed \$96,000 and extending the services through February 28, 2020.

**Contact:** Consuelo Hernandez, Director of Governmental Affairs, (916) 808-7395, Office of the City Manager

**Presenter:** None

**Attachments:**

- 1-Description/Analysis
- 2-Supplemental Agreement

**Description/Analysis**

**Issue Detail:** On March 3, 2015, the City approved a four-year agreement with Holland and Knight for Federal Legislative Advocacy Services. At that time, the City also entered into a five-year agreement with ENS Resources for Federal Advocacy Services for flood and water policy. The Holland and Knight Agreement will terminate on February 28, 2019. The ENS Resources Agreement will terminate on February 28, 2020. Extending the Holland and Knight Agreement to February 28, 2020 will allow the City to align the end dates of both contracts and conduct one Request for Proposal (RFP) process for Federal Legislative Advocacy Services to represent all of the City's interests at the federal level.

**Policy Considerations:** Each year, the City Council adopts a legislative platform to guide the advocacy efforts of staff and contract lobbyists.

**Economic Impacts:** The economic impact of various legislative proposals and regulatory rulemaking can be assessed on a case-by-case basis.

**Environmental Considerations:** Not applicable.

**Sustainability:** Not applicable.

**Commission/Committee Action:** On February 5, 2019, the Law and Legislation Committee voted to recommend approval of the platform to the City Council. The City Council is set to review the 2019 Legislative Platform at this meeting.

**Rationale for Recommendation:** Representation in Washington, D.C., is crucial to protect the City's interests and implement the 2019 Legislative Platform. The lobbying firm of Holland and Knight has served as the federal lobbying firm for the City on all matters, except for flood and water policy matters. Extending the Holland and Knight agreement will allow the City to align the end dates of its two federal lobbying contracts and conduct a RFP process in 2020 for all federal advocacy services.

**Financial Considerations:** Supplemental Agreement No. 3 will increase the total contract amount by \$96,000, bringing the total-not-exceed amount to \$490,000. The proposed cost is a monthly retainer of \$8,000 for a total of 12 months. The City Manager's Office will pay \$5,000 of the monthly retainer and the Department of Public Works will pay \$3,000. There is funding available in the City Manager's Office and the Department of Public Works operating budget in FY2018/19 to pay for the contract. Contingent on the Approved FY2019/20 Budget, the contract will be continued provided there is sufficient funding.

**Local Business Enterprise (LBE):** Not applicable.