

# City of Sacramento

## Legislation Text

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File #: 2020-00915, Version: 1

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**Title:**

**Cooperative Purchase Contracts: Refuse Trucks [Published for 10-Day Review 08/13/2020]**

File ID: 2020-00915

**Location:** Citywide

**Recommendation:**

Pass a Motion: 1) approving the use of a cooperative purchase contract between the Texas Government Purchasing Cooperative (BuyBoard) and Chastang Enterprises (Contract No. 601-19) for the purchase of five Autocar chassis from an authorized dealer, Western Truck Parts and Equipment, in an amount not to exceed \$1,159,727; 2) approving the use of a cooperative purchase agreement between Sourcewell and Scranton Manufacturing Company, Inc. (Contract No. 091219-NWY) for the purchase of five New Way bodies from an authorized dealer, Ray Gaskin, in an amount not to exceed \$921,027; and 3) authorizing the City Manager or the City Manager's designee to execute the purchases specified above.

**Contact:** Alison Kerstetter, Program Specialist, (916) 808-1163; Mark Stevens, Fleet Manager, (916) 808-5869, Department of Public Works

**Presenter:** None

**Attachments:**

1-Description/Analysis

2-Contracts

### Description/Analysis

**Issue Detail:** The Department of Public Works, Fleet Management Division, has a customer requirement to purchase five refuse trucks for the Department of Public Works, Recycling & Solid Waste Division. The truck bodies and chassis are being purchased separately. These trucks are used to pick-up and transport recycling materials and refuse to facilities for processing.

**Policy Considerations:** The recommendations in this report are in accordance with City Code Chapter 3.56 and Sacramento City Code Section 4.040.020 and Council Rules of Procedure, Chapter 7, Section E.2.d, which requires additional posting time for labor agreements and agreements greater than \$1 million. This contract was published for 10-day review on August 13, 2020 as required.

**Economic Impacts:** None

**Environmental Considerations:** No environmental review is necessary because the recommendations in this report involve the purchase of vehicles and are not considered to be a project in accordance with Section 15378(b)(2) of the California Environmental Quality Act (CEQA) guidelines.

**Sustainability:** The recommended purchases are consistent with the Fleet Sustainability Policy, adopted by City Council on December 12, 2017 (Resolution No. 2017-0478).

**Commission/Committee Action:** None

**Rationale for Recommendation:** The recommended purchase of the five refuse trucks have been approved in the Fiscal Year 2020/21 budget as additional vehicles. These trucks will assist the Solid Waste and Recycling Division with the increase in customers within the City. The trucks are essential in ensuring that the waste pick-ups in the City are done in a timely and efficient manner.

After reviewing the available purchase options, Fleet Management has determined that using the BuyBoard cooperative purchase agreement with Chastang Enterprises and the Sourcewell cooperative purchase agreement with Scranton Manufacturing Company, Inc. represents the most advantageous purchasing strategy. The recommended cooperative purchase agreements were competitively bid nationally, and BuyBoard and Sourcewell receive greater discounts from the manufacturers, due to higher purchase volume, than the City would receive if issuing its own bid.

In an ongoing effort to maximize cost savings and staff resources, many government agencies share contracting efforts through cooperative purchasing. This procurement method increases pricing competitiveness and lowers capital costs through volume buying. When comparing the administrative costs of procurement, staff considers product research, source selection, specifications, advertising, staff reports, awarding, protest, and administration of the contract.

The City has used both regional and national cooperative purchase agreements to complement its own contracting initiatives. Cooperative purchasing enables City departments to evaluate a broader range of contracting opportunities and to share resources with other jurisdictions. Cooperative purchasing also leverages internal and external resources to maximize cost savings opportunities for the City.

**Financial Considerations:** The recommended purchases in a total amount not to exceed \$2,080,754 will be made from the Department of Public Works Fiscal Year (FY) 2020/21 operating budget (Fleet Fund, Fund 6501) and charged to the Department of Public Works Solid Waste Fleet Project (I06147000, Fund 6007). Sufficient funding exists in the Department's FY2020/21 operating

budget and the Public Works Solid Waste Fleet Project (I06147000) to support the recommended purchase. No general funds will be used for these purchases.

**Local Business Enterprise (LBE):** Chastang Enterprises and Scranton Manufacturing Company, Inc. are not LBE's. The minimum LBE participation requirement is waived for the City's use of cooperative purchase agreements that have been competitively bid, evaluated, and awarded by other governmental agencies that may or may not have similar LBE programs.