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[Cooperative Purchase Agreements] Fiscal Year (FY) 2026/27 for Citywide Information Technology Related Goods and Services [Published for 10-Day Review 06/11/2026]

File ID: 2026-01037

Location: Citywide

Recommendation: Pass a **Motion** authorizing the City Manager or designee to: 1) approve the use of competitively solicited cooperative purchasing agreements from the following organizations/agency: a) OMNIA Partners; b) National Association of State Procurement Officials (NASPO) ValuePoint; c) Sourcewell; d) State of California Department of General Services (DGS) Enterprise Technology Statewide Contract; e) State of California Department of General Services Contracts; f) Pennsylvania Education Purchasing Program (PEPPM); g) State of California - California Network and Telecommunications (CALNET) Next Generation Contracts; h) Texas Department of Information Resources; i) County of Ventura Cooperative Contracts; j) Orange County Regional Cooperative Agreement (RCA); k) County of Riverside Master Microsoft Enterprise License Agreement (MMEA); l) Sacramento County Cooperative Purchase Agreements; m) Washington/Oregon Cooperative Contracts; n) Houston-Galveston Area Council of Government Buy (HGACBuy); o) The Interlocal Purchasing System(TIPS); p) Midwestern Higher Education Compact (MHEC) Contracts; and q) Equalis Group; and 2) issue purchase orders for Information Technology (IT) related goods and services for the not-to-exceed amount specified under the cooperative purchase agreements or their authorized resellers listed in Attachment 2, for a total amount not-to-exceed \$26,925,000 during FY 2026/27; and 3) replace the expiring contracts listed in Attachment 2 with an appropriate updated contract and include any addendum from the same cooperative organization, subject to legal review.

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Presenter: None

Attachments:

1-Description/Analysis

2-FY 2026/27 IT Cooperative Purchases

3-List of Cooperative Purchase Organizations

Description/Analysis

Issue Detail: The City has ongoing needs to purchase information technology (IT) related goods and services. In May 2026, the IT Department conducted its annual review of all citywide IT-related purchases made in FY2025/26. Based on this annual review, staff have prepared an estimate of the anticipated purchases citywide of a variety of IT-related goods and services for FY2026/27. As part of this process, IT staff worked directly with each City department to identify, evaluate, and prioritize their technology needs for FY2026/27. Through this collaborative effort, departmental business requirements, operational priorities, equipment replacement needs, and technology initiatives were incorporated into the proposed citywide IT expenditure plan.

Based on this annual review and departmental outreach, staff prepared estimates of anticipated citywide purchases of various IT-related goods and services for FY2026/27. These purchases are necessary to ensure the continued delivery of programs and services citywide, including the procurement of IT equipment needed to support the City's workforce and normal equipment replacement cycles.

Additionally, the purchases anticipated in this report will support the required computer hardware and software maintenance, and services for critical enterprise and business systems that directly support City business operations. Without this support, City systems would not have the support necessary to properly operate, and could also result in increasing vulnerability to security breaches and susceptibility to dangerous viruses and other malware that could quickly result in a total shutdown of most computer systems.

Staff recommends approval of the proposed competitively solicited cooperative purchasing agreements and authorization to issue purchase orders for the specified not-to-exceed amounts for FY2026/27 IT-related expenditures with the authorized resellers, as outlined in Attachment 2. Furthermore, staff requests authorization to substitute any agreement listed in Attachment 2 with an appropriate successor agreement from the same cooperative purchasing organization if necessary.

Policy Considerations: The recommendations in this report are in accordance with City Code: 1) section 3.56.240, which authorizes the City Manager, where advantageous to the City, to utilize cooperative purchasing agreements approved by the City Council to purchase supplies or nonprofessional services through legal contracts of other governmental jurisdictions or public agencies without separate competitive bidding by the City; 2) City's Professional Services Policy section IV, 3, D. 6. allowing for the procurement of professional services through cooperative agreements; and 3) City's Procurement of Goods Policy section IV,3, D.5. allowing for the purchase of goods through cooperative agreements.

The Sacramento City Code Section 4.04.020 and Council Rules of Procedure (Chapter 7, Section

E.2.d) mandate that unless waived by a 2/3 vote of the City Council, all labor agreements, and all agreements greater than \$1,000,000 shall be made available to the public at least ten (10) days prior to council action. This item was published for 10-day review on June 11, 2025, in compliance with the City Code.

Economic Impacts: None.

Environmental Considerations:

California Environmental Quality Act (CEQA): No environmental review is necessary because the recommendations in this report involve the purchase of IT goods and services which are not considered to be a “project” as proscribed in California Environmental Quality Act Guidelines, (“CEQA”). (CEQA Guidelines section 15378(b)(2).)

Sustainability: Under Phase 1 of the City of Sacramento’s Climate Action Plan, all applicable “Green” technology initiatives will be considered prior to the purchase of IT equipment hardware and software.

Commission/Committee Action: Not applicable.

Rationale for Recommendation: In an ongoing effort to maximize cost savings and staff resources, many government agencies share contracting efforts through cooperative purchasing. This procurement approach increases pricing competitiveness and lowers operating costs through volume purchasing. When comparing the administrative costs of procurement, staff considers product research, source selection, specifications, advertising, staff reports, awarding, protest, and administration of the contract. It is often more cost-effective to eliminate the cost and time spent on these administrative processes and purchase items and services through a cooperative purchasing program. The City has used both regional and national cooperative purchasing agreements to complement its own contracting initiatives. Cooperative purchasing enables City departments and the Procurement Services Division to evaluate a broader range of contracting opportunities and to share resources with other jurisdictions. Cooperative purchasing also leverages internal and external resources to maximize cost savings opportunities for the City.

Financial Considerations: Purchases will be made from various departmental operating and Capital Improvement Program (CIP) budgets through the competitive/cooperative purchasing agreements listed in Attachment 2. Funding for the purchases has been included in the FY2026/27 Operating and CIP budgets.

Local Business Enterprise (LBE): The City’s LBE program does not apply to cooperative purchasing agreements that result from another public agency’s competitive bid process.

FY2026/27 IT Cooperative Purchase

IT Goods & Services (purchase direct or authorized resellers)	Amount	Cooperative Purchase Agreement	Description
Abnormal AI	\$250,000	NASPO ValuePoint: AR2472	Email security software platform.
Adlib	\$50,000	OMNIA Partners Contract: 23-6692-03, R250607	Document image conversion software
Adobe	\$1,600,000	NASPO ValuePoint: AR2472, AR2485, R210406 OMNIA Partners: 23-6692-03, R220804, R250607, 2024056-01, 2024056-02, 23-6692-02, R220801, R250601 Sourcewell: 121923-SHI, 121923-CDW	Adobe software licenses, maintenance, subscription services; web content management; and electronic signatures.
Apple Tablets	\$150,000	State of California DGS Contract: 1-21-70-08G OMNIA Partners: 01-152	Apple tablet hardware.
Assetworks (M5)	\$82,000	TIPS: 240502 OMNIA Partners: 23-6692-03 Equalis Group: COG-2173A	Fleet asset management software license and maintenance.
AT&T, Inc.	\$1,200,000	State of California: CALNET Next Generation Data Networks and Communications Services: C4-LEG-12-10-TS-01 (Category 15 – 18); C4-DNCS-19-001-40 (Category 20-30)	Telephone billing, data lines, telecommunication services.
AT&T Mobility	\$500,000	State of California: CALNET Next Generation Cellular Business Services: C4-CVD-19-001-04 and C3A2FN9-18 Category 19 (19.1, 19.2) NASPO ValuePoint: MA149	Cellular phone services and equipment.
AutoDesk	\$200,000	OMNIA Partners: 01-164, R240304, R250607, 2024056-01, 23-6692-02, R220801, R250601 NASPO ValuePoint: AR2472	Autodesk software / maintenance purchases.
BeyondTrust Corporation	\$40,000	Sourcewell: 121923-SHI OMNIA Partners: R250607, 2024056-01, 23-6692-02, R220801, R250601 NASPO ValuePoint: AR2472	Privileged identity and access management software system.
Big Fix	\$30,000	OMNIA Partners: 23-6692-03, 2024056-01, 23-6692-02, R220801, R250601	Automated server patch management software licenses and maintenance
Bluebeam	\$50,000	OMNIA Partners: R250607, 2024056-01, 23-6692-02, R220801, R250601 Sourcewell: 121923-SHI	Bluebeam construction and engineering collaboration software.

IT Goods & Services (purchase direct or authorized resellers)	Amount	Cooperative Purchase Agreement	Description
Brightfin	\$150,000	OMNIA Partners: R250607	Telecom expense management software
Broadcom	\$60,000	OMNIA Partners: 23-6692-01, 23-6692-02, 23-6692-03, R250607, R210406, 2024056-01, 236692-02, R220801, R250601, 2018011-01 Sourcewell: 121923-SHI	Scheduling software licenses and maintenance.
Calabrio	\$60,000	California Department of General Services (DGS) Enterprise Technology Statewide Contract: 1-24-70-19-22 OMNIA Partners: 23-6692-02, 2018011-01, R220801, R250607, 2024056-01, 23-6692-02, R220801, R250601	Workforce management software, maintenance, and subscription services.
CDW-G	\$2,110,000	OMNIA Partners: 2018011-01, R250607, R210406, 2024056-01, 23-6692-02, R220801, R250601 Sourcewell: 121923-CDW	Routine computer hardware equipment, software, peripheral and services.
ChargePoint	\$110,000	Sourcewell: 021825-CPI	ChargePoint electric vehicle charging software and hardware maintenance.
Cisco Systems	\$725,000	NASPO ValuePoint: AR3227, AR3111, AR233, AR2472 OMNIA Partners: 2018011-01, R250607, R210406, 2024056-01, 23-6692-02, R220801, R250601, 01-152 PEPPM: 548722-048, 548362-057 California Department of General Services Enterprise Technology Statewide Contract: 1-24-70-19-22, 5-22-70-25-211 Texas Department of Information Resources: DIR-CPO-5348, DIR-CPO-5347, DIR-TSO-4192	Telecommunications network hardware, software, maintenance, and services.
CradlePoint	\$175,000	OMNIA Partners: 23-6692-03, 23-6692-02, 2024056-01, 23-6692-02, R220801, R250601 Sourcewell: 121923-CDW, 121923-SHI	Wireless edge networking hardware equipment and maintenance.
Dell Computer	\$4,435,000	NASPO ValuePoint: 23026, AR2472, R250607 OMNIA Partners: R210406, 2024056-01, 23-6692-02, R220801, R250601, 01-152 Midwestern High Education Compact (MHEC): 04152022	Routine IT hardware purchases including personal computers, laptops, and monitors.

IT Goods & Services (purchase direct or authorized resellers)	Amount	Cooperative Purchase Agreement	Description
Dell EMC	\$240,000	NASPO ValuePoint: AR2495 OMNIA Partners: 23-6692-01, 23-6692-03, 23-6692-02, 2018011-01, R250607, 2024056-01, 23-6692-02, R220801, R250601 Sourcewell: 21923-CDW, 121923-SHI State of California DGS Enterprise Technology Statewide Contract: 1-24-70-19-17	Computer hardware equipment, software, and maintenance.
Elastic	\$75,000	NASPO ValuePoint: AR2472, R250607 OMNIA Partners: 2018011-01, 23-6692-03, MA3458, R210406, 2024056-01, 23-6692-02, R220801, R250601	Website search solution.
EnergyCAP	\$40,000	OMNIA Partners: 23-6692-02, 23-6692-03, 2018011-01, R250607 Sourcewell: 042221-CPI	EnergyCAP utility management software maintenance.
F5 Networks	\$350,000	NASPO ValuePoint: AR2472, R250607 OMNIA Partners: 23-6692-03, R210406, 2024056-01, 23-6692-02, R220801, R250601 Sourcewell: 121923-CDW, 121923-SHI	Technology products, applications, hardware, services, and solutions
Files.com (formerly ExaVault)	\$20,000	OMNIA Partners: 23-6692-02, R250607 2018011-01, R220801	Cloud-based file management and transfer platform.
Flowbird (Formerly Parkeon)	\$120,000	Sourcewell: 080321-PRK	Flowbird/Parkeon parking system maintenance, parts and hardware.
Formstack	\$40,000	OMNIA Partners: 23-6692-01, R250607	Web form solution.
Gartner, Inc.	\$140,000	County of Ventura Contract: 9658 OMNIA Partners: 23-6692-03, R250607	Gartner technology advisory services.
Google	\$75,000	NASPO ValuePoint: AR2472, R250607, R210406 OMNIA Partners: 23-6692-01, 2024056-01, 23-6692-02, R220801, R250601 PEPPM: 548722-082, 548362-281 Sourcewell: 121923-CDW	Google software and cloud solutions.
Graybar	\$520,000	OMNIA Partners: 23-6692-03, EV2370, R250607	Electrical, lighting, data communications, and security hardware.

IT Goods & Services (purchase direct or authorized resellers)	Amount	Cooperative Purchase Agreement	Description
HP	\$130,000	NASPO ValuePoint: 23011, 23008 OMNIA Partners: 2018011-01, R220801, 23-6692-03, R250607, R210406, 2024056-01, 23-6692-02, R220801, R250601, 01-152 Sourcewell: 112124-HPC	Computers hardware equipment, software, and maintenance.
ImageTrend	\$650,000	OMNIA Partners: 23-6692-03, R250607	Records management System.
Imprivata	\$300,000	OMNIA Partners: 23-6692-01, R240303, R250607, 2024056-01, 236692-02, R220801, R250601 Orange County Regional Cooperative Agreement (RCA): RCA-017-25010020	Digital identity security solution
Lenovo	\$250,000	NASPO ValuePoint: 23013, 23014 OMNIA Partners: 23-6692-02, 2018011-01, R220801, 23-6692-03, R250607, 2024056-01, 23-6692-02, R220801, R250601, 01-152	Computer hardware equipment, software, and maintenance.
Microsoft	\$2,100,000	County of Riverside Master Microsoft Enterprise Agreement No. 8084445 (RIVCO-2020-RFQ-0000048) County of Riverside Select Plus Agreement No. 7756479	Microsoft software licenses, maintenance, and subscriptions services.
Milestone Systems	\$150,000	NASPO ValuePoint 4400038604 OMNIA Partners: 23-6692-03, R250607, 2024056-01, 23-6692-02, R220801, R250601, R240809 Sourcewell: 080922-SAF	Milestone Video Management License (VMS) software, hardware and technology solutions.
Motorola	\$2,000,000	Sacramento County Cooperative Purchase Agreement: WA00034181 NASPO ValuePoint: 00318 Sourcewell: 121923-CDW, 121923-SHI	Radio communication Hardware equipment and supplies.
NetMotion (Secure Access)	\$90,000	OMNIA Partners: 23-6692-03, 23-6692-02, 2018011-01, R250607, 2024056-01, 23-6692-02, R220801, R250601 Sourcewell: 121923-CDW	Mobile network software solution and maintenance for public safety vehicles.
Okta	\$400,000	NASPO ValuePoint: AR2472 OMNIA Partners: 23-6692-01, 2018011-01, 23-6692-03, R250607, R210406, 2024056-01, 23-6692-02, R220801, R250601	Security appliance.

IT Goods & Services (purchase direct or authorized resellers)	Amount	Cooperative Purchase Agreement	Description
Palo Alto Networks	\$350,000	NASPO ValuePoint: AR2472, AR3229 OMNIA Partners: 23-6692-01, 2018011-01, R220801, R240304, 23-6692-03, R250607, R210406, 2024056-01, 23-6692-02, R220801, R250601 Sourcewell: 121923-CDW	IT hardware, software, and maintenance.
Pure Storage	\$200,000	NASPO ValuePoint: 23020 OMNIA Partners: 23-6692-01, 2018011-01, R240304, 23-6692-03, R250607, R210406, 2024056-01, 23-6692-02, R220801, R250601 PEPPM: 548362-192	Server Storage solution for City Cloud project.
Rapid 7 Nexpose	\$525,000	OMNIA Partners: 23-6692-01, 2018011-01, R240304, 23-6692-03, 2024056-01, 23-6692-02, R220801, R250601	Security appliance.
Red Hat / Linux	\$75,000	OMNIA Partners: 23-6692-01, 2018011-01, R240304, 23-6692-03, 2024056-01, 23-6692-02, R220801, R250601 Sourcewell: 121923-CDW, 121923-SHI	Computer operating system.
Rubrik	\$130,000	NASPO ValuePoint: AR2472 OMNIA Partners: R250607, R210406, 01-152 PEPPM: 548722-158, 548362-203	Cloud data platform.
SAFE FME	\$3,000	OMNIA Partners: 2024056-02, R220804 Sourcewell: 121923-SHI	Cross-platform data transformation and automation software.
Safeware / Tec-Com	\$750,000	NASPO ValuePoint: 4400038604 OMNIA Partners: 23-6692-03, R250607, 2024056-01, 23-6692-02, R220801, R250601, R240809 Sourcewell: 080922-SAF	Security systems, cabling, services, technology solutions, video management, and hardware equipment.
Samsara	\$50,000	Sourcewell: 102924-SAM NASPO ValuePoint: AR2472 OMNIA Partners: 23-6692-01, 2018011-01, 23-6692-03, R250607, 2024056-01, 23-6692-02, R220801, R250601	Fleet management technologies software solutions.
SANS Institute	\$200,000	OMNIA Partners: 2024056-02	Cybersecurity training services.

IT Goods & Services (purchase direct or authorized resellers)	Amount	Cooperative Purchase Agreement	Description
SAP	\$40,000	NASPO ValuePoint: AR2472 OMNIA Partners: R250607, R210406, 2024056-01, 23-6692-02, R220801, R250601, 2024056-02	SAP software licenses and maintenance.
Sectigo	\$25,000	NASPO ValuePoint: AR2472 OMNIA Partners: R250607	Certificate management software
ServiceNow	\$300,000	NASPO ValuePoint: AR2472 OMNIA Partners: 23-6692-01, 23-6692-03, R250607 Sourcewell: 071321-CDW	IT service management system software and maintenance.
SolarWinds	\$175,000	OMNIA Partners 23-6692-01, 23-6692-02, 2018011-01, R220801, 23-6692-03, R250607, R210406 NASPO ValuePoint: AR2472 Sourcewell: 121923-CDW	Network security software and maintenance.
Stormwind	\$55,000	OMNIA Partners: R250607	Network security software and maintenance.
SWARO McCain (formerly McCain, Inc.)	\$200,000	Houston-Galveston Area Council of Government (HGACBuy) Contract PE05-21 Washington/Oregon Cooperative Contract #29023	Traffic technology signal and roadway management system.
T-Mobile	\$225,000	State of California CALNET Next Generation Cellular Business Services: C4-CVD-19-001-01 (Category 19, 19.1, 19.2) NASPO ValuePoint: MA176	Cellular phone services and equipment
Tessco	\$200,000	OMNIA Partners: 23-6692-03, R250607 Sourcewell: 020625-TESS	Radio communication equipment and supplies.
Trend Micro	\$150,000	PEPPM Contract: 536222-069 OMNIA Partners: 23-6692-02, 2018011-01, R220801, 23-6692-03, R250607, 01-152 Sourcewell: 121923-CDW, 121923-SHI	Endpoint protection and email filtering software, software maintenance, and technical support.
Twilio	\$50,000	NASPO ValuePoint: AR2472 OMNIA Partners: 23-6692-01, R250607	Cloud communication platform.
Tyler Technologies	\$50,000	Sourcewell: 060624-TTI NASPO ValuePoint: AR2472 OMNIA Partners: R250607	Public sector software and hardware maintenance, and equipment.

IT Goods & Services (purchase direct or authorized resellers)	Amount	Cooperative Purchase Agreement	Description
Ultimate Kronos Group (UKG) (Formerly Kronos Incorporated)	\$100,000	NASPO ValuePoint: AR3227 OMNIA Partners: 24-6833, R250607	Telestaff software license and maintenance.
Varonis	\$750,000	NASPO ValuePoint: AR2472 OMNIA Partners: R250607, R210406 TIPS: S-TIPS230105, 220105 MHEC: MC15-F04	Security hardware and software maintenance.
Verizon Wireless	\$1,800,000	State of California CALNET Next Generation Cellular Business Services: C4-CVD-19-001-03 (Category 19, 19.1, 19.2) NASPO ValuePoint: MA152 OMNIA Partners: R210406	Cellular phone services and equipment
VMWare	\$350,000	NASPO ValuePoint: AR2472 OMNIA Partners: 23-6692-01, 23-6692-02, R220801, 23-6692-03, R250607, 01-152 Sourcewell: 121923-SHI, 121923-CDW	Software, software maintenance, and technical support.
Wesco Distribution, Inc. (formerly Anixter)	\$450,000	Sourcewell: 091422-WES OMNIA Partners: R240809	Cabling, networking and security products, systems and services.
Zoom	\$55,000	NASPO ValuePoint: AR2472 OMNIA Partners: 23-6692-01, 23-6692-02, R220801, 23-6692-03, R250607 Sourcewell: 121923-CDW	Video conferencing services.
Total	\$26,925,000		

Cooperative Purchase Organizations

Presented below is an overview of competitive solicitation organizations and agencies that sponsor competitive bid contracts, which the City will use to acquire IT goods and services for FY2026/27:

National Association of State Procurement Officials (NASPO) ValuePoint:

NASPO ValuePoint is a nonprofit public procurement cooperative that helps state governments and other eligible public entities obtain competitively sourced contracts by aggregating purchasing demand across all 50 U.S. states, the District of Columbia, and U.S. territories. It operates as the contracting arm of NASPO, using a lead-state model to create cooperative contracts that deliver cost savings, standardized terms, and procurement efficiencies for government organizations.

OMNIA Partners: OMNIA is a leading national government purchasing cooperative, providing world class government procurement resources and solutions to local and state government agencies, school districts (K-12), higher education institutions, and nonprofits looking for the best overall supplier government pricing. OMNIA partners with many governmental agencies to offer cooperative purchasing contracts to other governmental agencies in order to create a more economical means of procuring services and supplies, ability to pay less for products and services, and reduce administrative costs in developing contracts.

Pennsylvania Education Purchasing Program (PEPPM): PEPPM is a national cooperative purchasing program that provides competitive bid contracts for technology products and related services to schools, government agencies, and other eligible organizations. Managed by the Central Susquehanna Intermediate Unit, PEPPM helps participants simplify procurement, ensure compliance with purchasing regulations, and obtain cost-effective technology solutions.

Sourcewell: Sourcewell is a government cooperative purchasing organization that develops and administers competitively solicited contracts on behalf of public agencies, schools, higher education institutions, and nonprofit organizations across North America. By leveraging the collective purchasing power of its members, Sourcewell helps participating entities streamline procurement, maintain compliance with public purchasing requirements, and achieve cost savings through pre-awarded contracts.

Houston-Galveston Area Council of Government Buy (H-GACBuy): Houston-Galveston Area Council of Government is a regional association of local governments in southeast Texas that provides planning, public service, and cooperative purchasing programs for its member jurisdictions. H-GACBuy is H-GAC's nationwide cooperative purchasing program that establishes competitively solicited contracts, allowing government agencies, schools, and nonprofit organizations to purchase goods and services efficiently while complying with procurement requirements.

County of Riverside Master Microsoft Enterprise License Agreements (MMEA): MMEA is a competitively solicited government master contract that provides standardized licensing terms for Microsoft software and cloud services to eligible public agencies. It allows participating entities to procure Microsoft products at pre-negotiated pricing through a centralized agreement, simplifying procurement and ensuring consistent compliance and contract conditions.

State of California - California Network and Telecommunications (CALNET) Next Generation Contracts: CALNET Next Generation is the State of California's enterprise telecommunications procurement and service program managed by the California Department of Technology. It provides standardized, competitively awarded contracts for voice, data, wireless, and network services to state agencies and eligible public entities, enabling consolidated purchasing, improved network security, and cost efficiency across California government communications infrastructure.

State of California Department of General Services (DGS) Contracts: DGS contracts are competitively awarded agreements established by the California Department of General Services that allows state agencies and eligible public entities to purchase goods and services from pre-approved suppliers. These contracts streamline procurement by providing standardized terms, pre-negotiated pricing, and compliance with California's public contracting requirements.

State of California Department of General Services (DGS) Enterprise Technology Statewide Contracts: DGS Enterprise Technology Statewide Contracts are competitively bid, statewide purchasing agreements that provide California public agencies with access to IT products, software, and technology services from pre-approved vendors. It is administered by the Department of General Services to standardize procurement, ensure compliance with state purchasing regulations, and achieve cost savings through negotiated pricing and consolidated buying power.

The Interlocal Purchasing System (TIPS): TIPS is a national cooperative purchasing program that provides competitively procured contracts for products and services to government agencies, schools, higher education institutions, and nonprofit organizations. Administered by the Region 8 Education Service Center, TIPS helps participating entities streamline procurement, maintain compliance with purchasing requirements, and achieve cost savings through pre-awarded contracts.

Equalis Group: Equalis Group is a public sector cooperative purchasing organization that provides government agencies, educational institutions, and nonprofit organizations with access to competitively solicited contracts for a wide range of products and services. By leveraging aggregated purchasing power and pre-vetted supplier agreements, Equalis Group helps members streamline procurement, ensure compliance, and achieve cost savings.

Midwestern High Education Compact (MHEC): MHEC is a nonprofit interstate compact that works to improve higher education opportunities and efficiency for member states in the U.S. Midwest. Its cooperative purchasing program provides competitively solicited contracts for goods and services—such as IT, facilities, and academic resources—helping colleges, universities, and public agencies reduce costs and streamline procurement.

Orange County Regional Cooperative Agreement (RCA): RCA is a cooperative purchasing program administered by Orange County, California, that establishes competitively bid contracts for goods and services used by public agencies. It allows cities, counties, school districts, and other eligible entities to leverage pre-awarded contracts to simplify procurement, ensure compliance with public bidding laws, and achieve cost savings.

Sacramento County Cooperative Purchase (CPA) Agreements: Sacramento County CPA is a cooperative procurement program administered by Sacramento County, California, that offers competitively solicited contracts for goods and services to eligible public agencies. It enables cities, school districts, and other government entities to purchase from pre-approved vendors while reducing administrative effort, ensuring compliance with procurement laws, and leveraging shared purchasing power for better pricing.

Washington/Oregon Cooperative Contracts: The Washing/Oregon Cooperative contracts are competitively solicited purchasing agreements established by public agencies in Washington and Oregon that are made available for use by eligible government, education, and nonprofit entities. These cooperative contracts allow participating organizations to streamline procurement, remain compliant with state purchasing requirements, and leverage shared buying power to achieve cost savings on goods and services.

County of Ventura Cooperative Contracts (VCC): VCC is a public sector purchasing arrangement administered by Ventura County, California, that provides competitively solicited contracts for goods and services to eligible government agencies and other public entities. It enables participants to streamline procurement, ensure compliance with public bidding requirements, and leverage shared purchasing power to obtain cost-effective pricing through pre-awarded agreements.

Texas Department of Information Resources (DIR): Texas DIR manages competitively solicited cooperative contracts that are pre-negotiated purchasing agreements enabling Texas state and local government entities to acquire information technology products and services from approved vendors without conducting their own full procurement process. These contracts streamline procurement by providing compliant pricing, standardized terms, and vetted vendors for IT goods and services such as software, hardware, and consulting.